



2007 ANNUAL REPORT

# BUILDING OUR FUTURE

A YEAR OF EXTENDING OUR REACH



FENWAY COMMUNITY HEALTH & THE FENWAY INSTITUTE



# A NOTE *from our directors*



Dear Friends,

During the past year, Fenway Community Health and The Fenway Institute reached significant milestones as we continued to extend our reach on behalf of those who need us most. This annual report documents those milestones and provides an overview of our accomplishments in medical and mental health care, research, education, outreach and advocacy.

Last fall saw us break ground on **Fenway's new home**, a 10 story tower representing the future of LGBT (lesbian, gay, bisexual, and transgender) health care and research. Rising from the ground at 1330 Boylston Street in Boston's West Fens neighborhood, this building will be the largest ever constructed by an organization with "LGBT" in its mission statement.

With the spring came our signature fundraisers—the **Men's Event and Women's Dinner Party**. This year saw both events break records to raise more than \$860,000 to ensure that every person who comes through Fenway's doors receives the care they need.

This past summer was an especially exciting time at The Fenway Institute, our national LGBT health research, education and advocacy think tank. As a team of Institute medical experts put the finishing touches on **The Fenway Guide to LGBT Health**, the nation's first medical textbook focusing on LGBT people, news came that we had been awarded a federal population center grant. This grant from the National Institutes of Health represents the first time a community-based organization has been selected for this type of award and indicates recognition by the federal government that LGBT people are a population with unique health needs warranting in-depth study.

**Looking ahead, our expectations are elevated.** As we expand our physical footprint and increase our services in the community, we know our challenges will increase. We are confident that we will effectively respond to even the most daunting obstacles. Our providers, researchers, educators and leaders represent some of the finest talents in their fields and have the skill and insight needed to chart Fenway's course into the future.

It is an honor to share our 2007 milestones and achievements with you and we thank you for your continued support.

Sincerely,

Joanne T. Ayoub  
Chair, Board of Directors

Stephen L. Boswell, M.D.  
President & Chief Executive Officer



## A YEAR OF REACHING NEW HEIGHTS FOR OUR COMMUNITY.

In last year's Annual Report, we shared with you the thrill of breaking ground for our new home at 1330 Boylston Street in the Fenway and realizing a dream that had been decades in the making. This year, with the completion of our new building's framework, our dream rises. Each day our construction camera at [www.fenwayhealth.org](http://www.fenwayhealth.org) documents our progress towards completion of the largest LGBT-focused health facility in the nation.

## A YEAR OF EXTENDING OUR REACH WITHIN OUR COMMUNITY.

At the same time that our new facility commanded the attention of the media and our community, we also built on our core concentrations: medical and mental health services, LGBT and HIV health research, community outreach, and health policy advocacy. On a daily basis, we fortified our fundamental commitment to provide a health care safety net for our community and advance cutting-edge research and training programs.

In the following pages, you will discover the ways we successfully reached up and effectively reached out to our community. This was all made possible because of our dedicated supporters, staff and patients. For that, we say *thank you*.



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# In 2007, *the operative word was “build.”*



This meant expanding our physical footprint in our community and, at the same time, expanding our services to traditionally underserved lesbian, gay, bisexual, and transgender (LGBT) people, women, those living with HIV/AIDS, and people from communities of color. Here is a sampling of what we accomplished for our community and how in building for the future, we made history.



*Discover the ways we successfully reached up and out to our community.*

## NEW WAYS THAT WE EXPANDED OUR COMMUNITY BUILDING EFFORTS:

- The National Institutes of Health Awarded The Fenway Institute a **five-year, \$1 million Population Research Development Grant** to produce landmark research and train the next generation of LGBT scholars.

We are the first community-based organization to be awarded such a grant by the federal government and the first federally-funded research center to focus specifically on sexual and gender minority population research.

- The Fenway Institute worked with the American College of Physicians to complete **The Fenway Guide to LGBT Health**. Published in October 2007, the textbook is the first of its kind in American medical publishing, teaching medical providers about the unique health care needs of sexual and gender minorities.

- **Fenway’s Transgender Health Program** was awarded a grant from Blue Cross/Blue Shield to train providers and staff on how best to care for transgender patients and clients. Our program, established to comprehensively address the needs of more than 200 transgender people who regularly access our services, serves as a national model.
- The Fenway Institute’s Navigation Project reached those at the **highest risk for health disparities and connected them to life-saving services**. During its first year, over 1,500 one-on-one counseling sessions were held, including meeting clients in their homes and on the streets. Ask Doctor Cox, the online resource, responded to more than 600 medical and mental health questions.

In addition, Fenway’s VIP Crew volunteer safer sex outreach team reached 15,000 people, held 2,900 in-depth counseling sessions, and distributed 38,500 condoms and 19,500 learning resources to individuals at risk for HIV and other sexually transmitted infections.



## KEY WAYS

### WE CONTINUED TO BUILD ON OUR COMMITMENT:

- **We served more community members:** our providers cared for 13,000 patients who made 60,000 annual visits. On average each month, our Mental Health Department held 1,540 patient visits for individual therapy, 135 for group therapy, and 270 for psychopharmacology visits.
- With one-fifth of known Boston-area HIV-positive people receiving care at Fenway, we remained **the largest outpatient HIV medical and mental health care center in New England**. During calendar year 2006, our HIV Testing Services Program administered HIV antibody tests to more than 2,000 clients.
- Our pharmacy **filled more prescriptions**, an average of 200 per day, and participated in several programs to respond to the needs of all Fenway residents, including a delivery service for homebound patients.
- Our LGBT Helpline and Peer Listening Line for LGBT young people, both operating nationwide, answered **more than 4,000 calls**.
- As of FY 2007, the Alternative Insemination Program at Fenway, believed to be the **only one of its kind in the United States**, has assisted with the conception of more than 350 babies.
- Our Acupuncture Detox and Maintenance program **helped more than 300 new patients**, most with multiple substance challenges including crystal methamphetamine, cocaine, and alcohol.
- Along with offering care and counseling for victims of hate crimes and domestic violence, our Violence Recovery Program **expanded training and technical assistance** to the Boston Police Department, District Attorney’s offices, hospitals, health centers, social service agencies, and community groups.



*Our LGBT Helpline and Peer Listening Line for LGBT young people, both operating nationwide, answered more than 4,000 calls.*



# In 2007, *two pillars continued to secure our foundation.*



We once again organized the largest LGBT fundraising events in New England, and among the most successful LGBT occasions in the nation: the annual Women's Dinner Party and the Men's Event.

## THE WOMEN'S DINNER PARTY

In support of essential and holistic women's health programs and services, the Women's Dinner Party brought in more than \$360,000. The proceeds helped ensure our commitment to primary care, gynecology, alternative insemination, lesbian cancer support, substance abuse treatment, and mental health programs.

## THE MEN'S EVENT

From providing fundamental care to those with the greatest need in our community to far-reaching advocacy in our country, the Men's Event raised more than \$500,000. This served as a critical source of support and demonstrated Fenway's importance to thousands of people.

Together these two events help Fenway ensure every person who walks through our doors receives high-quality, culturally competent care, regardless of their ability to pay, and fund programs that impact our community's health locally and nationally.



EVERY PERSON  
WHO WALKS THROUGH OUR DOORS  
RECEIVES **HIGH-QUALITY,**  
CULTURALLY COMPETENT CARE.



Fenway's **MEN'S EVENT AND WOMEN'S DINNER PARTY** are New England's premier gay and lesbian fundraisers; combined, they are among the largest LGBT events in the country. The proceeds raised by these two events constitute a critical source of funding for our unique and culturally competent programs.

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history is defined by providing quality health care for all who need it—particularly for those who have been disenfranchised by their sexual orientation, gender, race, age or income. It is marked by dedicated individuals whose unwavering trust and support have made our mission possible. Gifts from individuals—given to our annual fund or through special events—are vital to Fenway, helping us meet our most pressing needs and most exciting opportunities.



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**TRIBUTE AND MEMORIAL GIFTS** provide a unique way for people to acknowledge loved ones and others who had an impact on their lives. While honoring individuals who believe strongly in our mission, or memorializing those who have passed away, these gifts help Fenway promote access to quality care for all those who need it.

Celebrated through gifts in their honor or their memory, the exceptional people listed below have made a lasting impact on the lives they have touched.

**GIFTS HAVE BEEN  
MADE IN MEMORY OF:**

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**HOUSE PARTIES** provide intimate venues for Fenway’s supporters to meet key program staff and learn more about Fenway’s plans for the future. A special thanks goes out to those individuals who helped organize house parties in fiscal year 2007.

Stephen L. Boswell, M.D. & John A. Neale  
Patricia A. Faass & Lisa M. Cukier  
Tim Harrington & Juan Urtubay  
Anthony Kolish & Vinny Cancelliere

**GIFT PLANNING** brings philanthropic wishes together with sound financial planning. By making a bequest to Fenway through a will or trust, naming Fenway as a beneficiary of a life insurance policy or retirement plan, or creating a life income plan to support Fenway, these donors are creating a lasting legacy that benefits the people they most care for, and those who depend on Fenway.

**FENWAY COMMUNITY HEALTH’S LEGACY SOCIETY**

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The companies listed below have **MATCHING GIFT PROGRAMS** that benefited Fenway Community Health in fiscal year 2007. These programs help employees’ gifts work harder, increasing the power of their impact on Fenway’s mission.

|   |                                       |
|---|---------------------------------------|
| AllianceBernstein                         | KPMG                                  |
| Bank of America                           | Merrill Lynch & Co.                   |
| Barclays Global Investor                  | Foundation, Inc.                      |
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| John Hancock Financial                    | State Street Matching<br>Gift Program |
| Services, Inc.                            | Verizon Foundation                    |
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**SPECIAL FUNDRAISING EVENTS** provide additional ways for those who want to make a difference and support Fenway Community Health. Thank you to all those who have contributed further funding to Fenway’s mission.

**THIRD PARTY SPECIAL FUNDRAISING EVENTS**

|   |                                   |
|---|-----------------------------------|
| Blue Man Group                                | Guy Felta Guy/<br>Gamma Phi Gamma |
| Boston Spirit Magazine Cruise                 | Harbor to the Bay, Inc.           |
| David Cottrell’s                              | Lux, Bond & Green                 |
| Faith Team 2006                               | Mr. Tux Formal Wear Sale          |
| Emerson College Tattoos<br>and HIV/AIDS Event |                                   |



Support from **PUBLIC AGENCIES** makes many of our programs and services possible. Public support for Fenway’s work comes from all levels of government—city, state and federal.

**FEDERAL**

Centers for Disease Control and Prevention  
Health and Human Services/Health Resources and Services Administration

- Bureau of Primary Health Care
- HIV/AIDS Bureau
- Office of Public Health and Science
- Office of Women’s Health

National Institutes of Health

- National Institute of Allergy and Infectious Diseases
- National Institute of Mental Health
- National Institute of Child Health and Human Development
- National Institute of Drug Abuse

Substance Abuse and Mental Health Services Administration

- Center for Substance Abuse Services

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Department of Public Health

- Bureau of Substance Abuse Services
- Division of Primary Care and Health Access/  
Bureau of Family and Community Health
- HIV/AIDS Bureau
- STD Division

Massachusetts Office of Victim Assistance

Executive Office of Health & Human Services

- MassHealth, Office of Acute and Ambulatory Care  
– Community Health Center Program

**CITY OF BOSTON**

Boston Public Health Commission

- AIDS Program

Executive Office of Public Safety

Office of Jobs and Community Development



As with donors and staff. **FENWAY’S VOLUNTEERS** work towards a common goal. Committed, reliable, and closely linked to our mission, they make a very real difference in whatever way they serve.

**ASK DR. COX**

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Fenway Community Health is grateful to the following individuals and companies who came forward with **IN-KIND SUPPORT**, and in their own way helped to advance Fenway’s mission.

Kim Airs  
Avaya  
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Back Bay Yoga  
Bay Windows  
Be Our Guest, Inc.  
The Bisexual Resource Center  
Boston Harbor Hotel  
Boston Spirit Magazine  
Cleveland Design  
Club Café/209  
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Ligne Roset at Adesso  
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Machine/Ramrod  
Masquerade Enterprises  
Moving Violations  
Motorcycle Club



The Board of Visitors’ mission is to heighten Fenway’s visibility and provide additional expertise and experience to support the organization and its work. Fenway’s BOV members are interested and influential members of the community, patients, donors, and friends. An G. Hinds (*pictured at right*), owner and CEO of the Catherine Hinds Institute of Esthetics, is the Chair of **FENWAY’S BOARD OF VISITORS.**



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INDEPENDENT

AUDITOR'S REPORT

To the Board of Directors of  
Fenway Community Health Center, Inc. and Affiliate:

We have audited the accompanying combining statements of financial position of Fenway Community Health Center, Inc. and Affiliate (Massachusetts corporations, not for profit) (collectively, the Center) as of June 30, 2007 and 2006, and the related combining statements of activities and changes in net assets, cash flows and functional expenses for the years then ended. These combining financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these combining financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain the reasonable assurances about whether the combining financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combining financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combining financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combining financial statements referred to above present fairly, in all material respects, the financial position of Fenway Community Health Center, Inc. and Affiliate as of June 30, 2007 and 2006, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Alexander, Bronson, Finning & Co., P.C.

Wellesley, Massachusetts,  
October 26, 2007

Fenway Community Health Center, Inc and Affiliate

Combining Statements of Financial Position — June 30, 2007 and 2006

| 2007   |                                      |                        |                        |                                     |              |                 | 2006                                 |                        |                        |              |
|--|--------------------------------------|------------------------|------------------------|-------------------------------------|--------------|-----------------|--------------------------------------|------------------------|------------------------|--------------|
| ASSETS   | FENWAY COMMUNITY HEALTH CENTER, INC. |                        |                        | FENWAY COMMUNITY REALTY CORPORATION |              |                 | FENWAY COMMUNITY HEALTH CENTER, INC. |                        |                        |              |
|  | Unrestricted                         | Temporarily Restricted | Permanently Restricted | TOTAL                               | Unrestricted | Combining TOTAL | Unrestricted                         | Temporarily Restricted | Permanently Restricted | TOTAL        |
| <b>Current Assets:</b>   |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Cash and cash equivalents  | \$2,810,984                          | \$ —                   | \$ —                   | \$2,810,984                         | \$ —         | \$2,810,984     | \$ 1,106,409                         | \$ 2,217,448           | \$ —                   | \$3,323,857  |
| Short-term investments   | 1,141,842                            | 5,769,375              | —                      | 6,911,217                           | 12,193       | 6,923,410       | 3,575,649                            | —                      | —                      | 3,575,649    |
| Contract and other receivables   | 1,680,143                            | —                      | —                      | 1,680,143                           | —            | 1,680,143       | 881,407                              | —                      | —                      | 881,407      |
| Patient service receivables, net of allowance for uncollectible accounts of approximately \$1,898,000 and \$1,314,000 as of June 30, 2007 and 2006, respectively | 298,083                              | —                      | —                      | 298,083                             | —            | 298,083         | 256,558                              | —                      | —                      | 256,558      |
| Accounts receivable-pharmacy, net of allowance for uncollectible accounts of approximately \$49,000 and \$43,000 as of June 30, 2007 and 2006, respectively      | 963,786                              | —                      | —                      | 963,786                             | —            | 963,786         | 652,044                              | —                      | —                      | 652,044      |
| Current portion of pledges receivable  | 25,000                               | 1,277,308              | —                      | 1,302,308                           | —            | 1,302,308       | 53,465                               | 1,585,494              | —                      | 1,638,959    |
| Pharmacy inventory   | 400,903                              | —                      | —                      | 400,903                             | —            | 400,903         | 344,192                              | —                      | —                      | 344,192      |
| Prepaid expenses and deposits  | 84,202                               | —                      | —                      | 84,202                              | —            | 84,202          | 74,852                               | —                      | —                      | 74,852       |
| Total current assets   | 7,404,943                            | 7,046,683              | —                      | 14,451,626                          | 12,193       | 14,463,819      | 6,944,576                            | 3,802,942              | —                      | 10,747,518   |
| <b>Pledges Receivable</b> , net of current portion   | 74,279                               | 506,883                | —                      | 581,162                             | —            | 581,162         | 11,365                               | 500,299                | —                      | 511,664      |
| <b>Investments</b>   | 1,366,524                            | —                      | 302,385                | 1,668,909                           | —            | 1,668,909       | 1,130,210                            | 53,980                 | 302,385                | 1,486,575    |
| <b>Bond Reserve Funds</b>  | 13,828,964                           | —                      | —                      | 13,828,964                          | 4,618,018    | 18,446,982      | —                                    | —                      | —                      | —            |
| <b>Debt Service Reserve Fund</b>   | 654,562                              | —                      | —                      | 654,562                             | 1,228,339    | 1,882,901       | —                                    | —                      | —                      | —            |
| <b>Assets Held Under Split-Interest Agreement</b>  | —                                    | 200,110                | —                      | 200,110                             | —            | 200,110         | —                                    | 65,392                 | —                      | 65,392       |
| <b>Property and Equipment:</b>   |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Building and improvements  | 2,697,775                            | —                      | —                      | 2,697,775                           |              | 2,697,775       | 2,645,616                            | —                      | —                      | 2,645,616    |
| Furniture, fixtures and equipment  | 2,670,972                            |                        |                        | 2,670,972                           | —            | 2,670,972       | 2,580,472                            | —                      | —                      | 2,580,472    |
| Construction in progress   | 1,770,752                            | —                      | —                      | 1,770,752                           | 18,241,009   | 20,011,761      | 893,670                              | —                      | —                      | 893,670      |
| Leasehold improvements   | 226,354                              | —                      | —                      | 226,354                             | —            | 226,354         | 328,593                              | —                      | —                      | 328,593      |
|  | 7,365,853                            | —                      | —                      | 7,365,853                           | 18,241,009   | 25,606,862      | 6,448,351                            | —                      | —                      | 6,448,351    |
| Less—accumulated depreciation  | 3,613,091                            | —                      | —                      | 3,613,091                           |              | 3,613,091       | 3,503,585                            | —                      | —                      | 3,503,585    |
| Net property and equipment   | 3,752,762                            | —                      | —                      | 3,752,762                           | 18,241,009   | 21,993,771      | 2,944,766                            | —                      | —                      | 2,944,766    |
| Total assets   | \$27,082,034                         | \$7,753,676            | \$302,385              | \$35,138,095                        | \$24,099,559 | \$59,237,654    | \$11,030,917                         | \$4,422,613            | \$302,385              | \$15,755,915 |
| <b>LIABILITIES AND NET ASSETS</b>  |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| <b>Current Liabilities:</b>  |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Current portion of capital lease obligations   | \$ —                                 | \$ —                   | \$ —                   | \$ —                                | \$ —         | \$ —            | \$1,144                              | \$ —                   | \$ —                   | \$1,144      |
| Accounts payable, subcontractors payable and accrued expenses  | 1,812,558                            | —                      | —                      | 1,812,558                           | 232,581      | 2,045,139       | 1,371,984                            | —                      | —                      | 1,371,984    |
| Deferred revenue   | 58,165                               | —                      | —                      | 58,165                              | —            | 58,165          | —                                    | —                      | —                      | —            |
| Total current liabilities  | 1,870,723                            | —                      | —                      | 1,870,723                           | 232,581      | 2,103,304       | 1,373,128                            | —                      | —                      | 1,373,128    |
| <b>BONDS PAYABLE</b> , net of current portion  | 12,640,000                           | —                      | —                      | 12,640,000                          | 23,720,000   | 36,360,000      | —                                    | —                      | —                      | —            |
| Total liabilities  | 14,510,723                           | —                      | —                      | 14,510,723                          | 23,952,581   | 38,463,304      | 1,373,128                            | —                      | —                      | 1,373,128    |
| <b>Net Assets:</b>   |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Unrestricted:  |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Operating  | \$2,081,180                          | —                      | —                      | \$2,081,180                         | \$146,978    | \$2,228,158     | \$1,820,324                          | —                      | —                      | \$1,820,324  |
| Board designated   |                                      |                        |                        |                                     |              |                 |                                      |                        |                        |              |
| Working capital  | 3,787,513                            | —                      | —                      | 3,787,513                           | —            | 3,787,513       | 3,787,513                            | —                      | —                      | 3,787,513    |
| 1330 Project   | 1,106,330                            | —                      | —                      | 1,106,330                           | —            | 1,106,330       | 1,106,330                            | —                      | —                      | 1,106,330    |
| Property and equipment   | 5,596,288                            | —                      | —                      | 5,596,288                           | —            | 5,596,288       | 2,943,622                            | —                      | —                      | 2,943,622    |
| Total unrestricted   | 12,571,311                           | —                      | —                      | 12,571,311                          | 146,978      | 12,718,289      | 9,657,789                            |                        |                        | 9,657,789    |
| Temporarily restricted   | —                                    | 7,753,676              | —                      | 7,753,676                           | —            | 7,753,676       | —                                    | 4,422,613              | —                      | 4,422,613    |
| Permanently restricted   | —                                    | —                      | 302,385                | 302,385                             | —            | 302,385         | —                                    | —                      | 302,385                | 302,385      |
| Total net assets   | 12,571,311                           | 7,753,676              | 302,385                | 20,627,372                          | 146,978      | 20,774,350      | 9,657,789                            | 4,422,613              | 302,385                | 14,382,787   |
| Total liabilities and net assets   | \$27,082,034                         | \$7,753,676            | \$302,385              | \$35,138,095                        | \$24,099,559 | \$59,237,654    | \$11,030,917                         | \$4,422,613            | \$302,385              | \$15,755,915 |



| 2007  |              |                        |                        |              |                                     | 2006            |                                      |                        |                        |              |
|---|--------------|------------------------|------------------------|--------------|-------------------------------------|-----------------|--------------------------------------|------------------------|------------------------|--------------|
| FENWAY COMMUNITY HEALTH CENTER, INC.  |              |                        |                        |              | FENWAY COMMUNITY REALTY CORPORATION |                 | FENWAY COMMUNITY HEALTH CENTER, INC. |                        |                        |              |
|   | Unrestricted | Temporarily Restricted | Permanently Restricted | TOTAL        | Unrestricted                        | Combining TOTAL | Unrestricted                         | Temporarily Restricted | Permanently Restricted | TOTAL        |
| <b>Operating Revenues and Support:</b>  |              |                        |                        |              |                                     |                 |                                      |                        |                        |              |
| Net patient service revenue   | \$14,200,091 | \$ —                   | \$ —                   | \$14,200,091 | \$ —                                | \$14,200,091    | \$10,903,316                         | \$ —                   | \$ —                   | \$10,903,316 |
| Contracts and grants  | 7,931,551    | —                      | —                      | 7,931,551    | —                                   | 7,931,551       | 8,151,867                            | —                      | —                      | 8,151,867    |
| Contributions   | 906,358      | 125,000                | —                      | 1,031,358    | —                                   | 1,031,358       | 822,568                              | —                      | —                      | 822,568      |
| Special events, net of direct costs of approximately \$313,000 and \$288,000 in 2007 and 2006, respectively | 553,254      | —                      | —                      | 553,254      | —                                   | 553,254         | 516,216                              | —                      | —                      | 516,216      |
| Investment and other income   | 596,874      | —                      | —                      | 596,874      | 146,978                             | 743,852         | 283,317                              | —                      | —                      | 283,317      |
| Net assets released from restrictions — Satisfaction of purpose restrictions                                | 25,000       | (25,000)               | —                      | —            | —                                   | —               | 25,000                               | (25,000)               | —                      | —            |
| Total operating revenues and support  | 24,213,128   | 100,000                | —                      | 24,313,128   | 146,978                             | 24,460,106      | 20,702,284                           | (25,000)               | —                      | 20,677,284   |
| <b>Operating Expenses:</b>  |              |                        |                        |              |                                     |                 |                                      |                        |                        |              |
| Program services —  |              |                        |                        |              |                                     |                 |                                      |                        |                        |              |
| Medical Services  | 3,515,833    | —                      | —                      | 3,515,833    | —                                   | 3,515,833       | 2,965,116                            | —                      | —                      | 2,965,116    |
| Pharmacy  | 6,248,389    | —                      | —                      | 6,248,389    | —                                   | 6,248,389       | 5,482,473                            | —                      | —                      | 5,482,473    |
| Research  | 4,738,979    | —                      | —                      | 4,738,979    | —                                   | 4,738,979       | 3,327,292                            | —                      | —                      | 3,327,292    |
| Mental Health and Addiction Services  | 2,506,803    | —                      | —                      | 2,506,803    | —                                   | 2,506,803       | 2,721,182                            | —                      | —                      | 2,721,182    |
| Patient Support   | 676,360      | —                      | —                      | 676,360      | —                                   | 676,360         | 606,543                              | —                      | —                      | 606,543      |
| Total program services  | 17,686,364   | —                      | —                      | 17,686,364   | —                                   | 17,686,364      | 15,102,606                           | —                      | —                      | 15,102,606   |
| Supporting services:  |              |                        |                        |              |                                     |                 |                                      |                        |                        |              |
| General and Administrative  | \$2,383,727  | \$ —                   | \$ —                   | \$2,383,727  | \$ —                                | \$2,383,727     | \$2,178,746                          | \$ —                   | \$ —                   | \$2,178,746  |
| Facilities  | 360,180      | —                      | —                      | 360,180      | —                                   | 360,180         | 351,868                              | —                      | —                      | 351,868      |
| Public Relations  | 335,937      | —                      | —                      | 335,937      | —                                   | 335,937         | 275,459                              | —                      | —                      | 275,459      |
| Fundraising   | 698,243      | —                      | —                      | 698,243      | —                                   | 698,243         | 1,054,908                            | —                      | —                      | 1,054,908    |
| Capital Campaign  | 476,159      | —                      | —                      | 476,159      | —                                   | 476,159         | 652,972                              | —                      | —                      | 652,972      |
| Total supporting services   | 4,254,246    | —                      | —                      | 4,254,246    | —                                   | 4,254,246       | 4,513,953                            | —                      | —                      | 4,513,953    |
| Total operating expenses  | \$21,940,610 | —                      | —                      | \$21,940,610 | —                                   | \$21,940,610    | \$19,616,559                         | —                      | —                      | \$19,616,559 |
| Changes in net assets from operations   | \$2,272,518  | \$100,000              | —                      | \$2,372,518  | \$146,978                           | \$2,519,496     | \$1,085,725                          | (25,000)               | —                      | \$1,060,725  |
| <b>Other Revenues (Expenses):</b>   |              |                        |                        |              |                                     |                 |                                      |                        |                        |              |
| Capital campaign contributions  | \$ —         | \$ 3,579,136           | \$ —                   | \$ 3,579,136 | \$ —                                | \$ 3,579,136    | \$ —                                 | \$ 4,238,411           | \$ —                   | \$ 4,238,411 |
| Net gains on investments  | 103,137      | 55,076                 | —                      | 158,213      | —                                   | 158,213         | 33,276                               | 27,305                 | —                      | 60,581       |
| Change in value of split-interest agreement   | —            | 134,718                | —                      | 134,718      | —                                   | 134,718         | —                                    | (194,245)              | —                      | (194,245)    |
| Net assets released from restrictions — Satisfaction of capital restrictions                                | 537,867      | (537,867)              | —                      | —            | —                                   | —               | —                                    | —                      | —                      | —            |
| Total other revenues (expenses)   | 641,004      | 3,231,063              | —                      | 3,872,067    | —                                   | 3,872,067       | 33,276                               | 4,071,471              | —                      | 4,104,747    |
| Changes in net assets   | 2,913,522    | 3,331,063              | —                      | 6,244,585    | 146,978                             | 6,391,563       | 1,119,001                            | 4,046,471              | —                      | 5,165,472    |
| Net Assets, beginning of year   | 9,657,789    | 4,422,613              | 302,385                | 14,382,787   | —                                   | 14,382,787      | 8,538,788                            | 376,142                | 302,385                | 9,217,315    |
| Net Assets, end of year   | \$12,571,311 | \$7,753,676            | \$302,385              | \$20,627,372 | \$146,978                           | \$20,774,350    | \$9,657,789                          | \$4,422,613            | \$302,385              | \$14,382,787 |



# HARBOR TO THE BAY RIDE

269 registered riders braved the wind on September 15, 2007 for the fifth annual Harbor to the Bay Ride from Boston to Provincetown. Together with the 201 crew members that supported them, they raised more than \$378,000 to support HIV/AIDS services and programs. Thanks to the efforts of everyone who rode and crewed for Fenway Community Health, we received nearly \$150,000 of that. This money helps ensure that every person with HIV/AIDS who comes through our doors receives the care that they need.

Visit [www.harbartothebay.org](http://www.harbartothebay.org) for more information.

## FENWAY WOULD LIKE TO EXTEND SPECIAL THANKS TO:

### TEAM FENWAY RIDERS

Kenneth P. Abert  
Jovanna Baptista  
Ted Beatie  
Jacquelyn Bishop  
Robby Blomberg  
Jack Brent  
James M. Brown  
John M. Budron  
Paul S. Canavan  
Cezanne Cartier  
Lee Coffin  
Adriana Cordero  
Galen J. Cyr  
Shawna Damon  
Susan Dargon-Hart  
Matt Davis  
Dragan Djukic  
Steven J. Fagliarone  
Philip Finch  
Timothy J. Fitzgerald  
James Aidan Foley  
Matt Gaudet  
Lora Gentles  
Sheila Graham  
Philip B. Graham  
William J. Halpin  
Ronald W. Harrison  
Christian Heath  
Karen A. Iorio  
Michael J. Istvanko  
Louise Johnson  
Reverend Mark C. Johnston, Ph.D.  
Fumi Kanaya  
Alan Kelliher  
Keith D. Kohl

Benjawan Kritboonyarit  
Darren D. LeBlanc  
Bob O. Linscott  
Zobeida Lopez Osorio  
Beth Lutz  
Steve Martin  
Patrick G. McCarron  
Thomas McTague  
Matthew Micari  
Carl D. Nagy-Koechlin  
Steve Odegard  
Lee Oldenburg  
Kevin B. O'Loughlin  
John Pantelias  
Kevin Patton-Hock  
Katherine Pennington  
Barbara Pennington  
David Perkins  
Cole Pomeroy  
Marcella Raines  
Kelley Ready  
Adam P. Rogers  
Theresa Rooney  
Scott Rossi  
Monica S. Ruiz  
Vengerflutta Smith  
Charles E. Steinman  
Bob J. Stewart  
Margaret Stewart  
Michael Sullivan  
Mairead Sullivan  
Robert Sullivan  
Adam Thomas  
Edward P. Travers II  
Jaime Veira  
Michael Westerhaus  
Britton D. White

### TEAM FENWAY CREW

Dawn Arthmann  
Michelle A. Axelson  
Steven M. Belec  
Marie Blais  
Marji Blea  
Vicky Bunty  
Patricia Caya  
Karen Charbonneau  
Christine M. Connors  
John Cupples  
Lorraine Dargon  
Ivaylo Dimov  
Darryl Drew  
Nan Dumas  
Amanda M. Escamilla  
Kimberly Escamilla  
Niamh Foley  
Pat Freedman  
Kenneth Garber  
Marcia Garber  
Diana J. Gazzolo  
Rhonda Harrison  
Mark Henderson  
Robert Higgins  
Jody Knox  
Robin Longo  
Hugo J. Lopez  
Steven Lundey  
Keith McNamrara  
Susan McTague  
Anthony G. Mercadante  
Paul Murphy  
Michelle Nocera  
Bill X. O'Brien  
Peg Preble  
Kim Price  
Dustin Todd Rennells  
Steve Rubbico  
Carol Sabin  
Elizabeth A. Salomon  
Jay Semprebno  
Woody Smith  
Ann Smith  
Kiefer St. Pierre  
Laurel Stewart  
Joyce Stewart  
Jane Taylor

Claude Thibeault  
Teresa Vela  
Christopher A. Viveiros  
Charlotte Wilson

### THE HARBOR TO THE BAY 2007 VOLUNTEER COMMITTEE

Pam Azur  
Annemarie Boyden  
Tom Boyden  
Andrea Boyer  
Jack Brent  
Joshua Burke  
Billy Dungan  
Pat Fecher  
Mathew Finn  
Steve Gack  
Andrea Genser  
Anne Habel  
Michael Healy  
Jessica Hogan  
Jack Kelly  
A. Glen Kewley  
Henri Langlois  
Peter LaPlante  
EJ Mandigo  
Steve Melamed  
Emerson Miller  
Jim Morgrage  
Long Nguyen  
John Nychay  
Cary Raymond  
Frank Ribaudo  
Joe Richard  
Jenn Rifenburg  
Bob Ross  
Eric Santamaria  
Gregg Santo  
Eric Shipley  
Vengerflutta Smith  
Laura Thornton  
Paul Twitchell  
Eric Wagner  
Bob Walker  
David Whitman

100%  
to charity

harbor  
to the bay

aids benefit  
bike ride.  
honoring Michael A. Tye

# BUILDING *our future.*

## A YEAR OF REACHING UP.

With ten-stories and 100,000 square feet, our new facility will have five times the space of our current home. Here we will be able to treat more patients, enlarge our LGBT health curriculum, expand our residency program for health care providers, and build on our core concentrations.

Our vision is one in which great caregivers and educators serve members of our community. As the largest LGBT-oriented health care center in the world, our impact will be felt nationally, globally and, where it all began, in our community.

## A YEAR OF REACHING OUT.

*"A community health center committed to the belief that health care is a right not a privilege"* is one of the most important statements that define our mission. From providing free medicine to patients in need to defining national health care needs for all sexual minorities, we've stayed true to our founding principles. From providing mental health group therapy for lesbians dealing with cancer to being an international leader in AIDS care and research, we're now changing the way LGBT health is provided, studied, and taught.

## THE FUTURE WE ARE BUILDING INCLUDES YOU.

All of our efforts to better treat, educate, research, and provide for our community—no matter how community is defined—comes down to our ability to support you. Though our reach encompasses the nation and extends around the world, it ultimately circles back to you.

As we look back at 2007, it's clear that we were able to build on our dreams and expand our connection to our community as a result of your steadfast support. As we look ahead, we are honored to have you help build our community's future.



*A community health center committed to the belief that health care is a right not a privilege.*







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