

OUR 38TH YEAR

# 2008

BUILDING OUR FUTURE

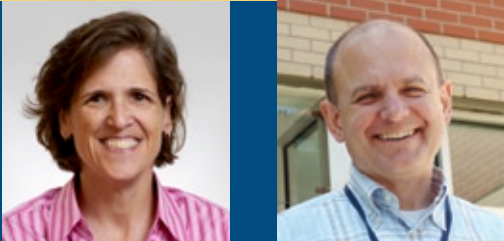


WHERE TRADITION MEETS INNOVATION

2008 ANNUAL REPORT







## A NOTE FROM THE DIRECTORS

Dear Friends,

Tradition and innovation may not always seem like natural partners, but at Fenway Community Health and The Fenway Institute, tradition inspires innovation and leads to significant advancements in medical and behavioral health care, research, education, outreach, and advocacy. This is something you will discover reading our 2008 Annual Report.

Our year's towering achievement was the near-completion of **Fenway's new home**, a 10-story, 100,000 square foot center, representing the future of LGBT (lesbian, gay, bisexual, and transgender) health care and research. At 1340 Boylston Street, in Boston's West Fens neighborhood, our center will be the largest ever built by an organization with "LGBT" in its mission statement.

**To appreciate how far we have come, think back to how we began.**

We started as a weekly drop-in center in a basement in the Fenway neighborhood in 1971 and were part of the innovative free clinic movement. To "provide high-quality, culturally competent care to every person who comes through our doors, regardless of ability to pay" was our mission that has become our tradition.

Our doors have changed, but our dedication has not. Now, more than ever, we believe that access to health care is a right, not a privilege. Our accomplishments in 2008 are proof that our commitment to our mission has remained constant.

Today, Fenway Community Health annually receives 70,000 patient visits for medical and behavioral health care. Visit our facility on any given day and see how we provide care for a diverse patient population, act as a health care safety net for our community, and serve as the largest provider of HIV/AIDS outpatient services in New England.

Our interdisciplinary center for research, training, education, and policy development, **The Fenway Institute** has emerged as a national and international health issues leader. This is the result of investigating new HIV prevention technologies, conducting research to understand health disparities, and using what we learn to educate and advocate.

Together, our gala fundraising celebrations, **The Men's Event** and **Women's Dinner Party**, shattered financial records in 2008. Fenway's **South End Associates** moved to a new home that allowed us to provide more services to those who live and work in this neighborhood. You will read about these milestones and a wide range of ways we made life healthier for our community in 2008.

**As we look forward to the future, we see challenge and opportunity.**

Gay and bisexual men, especially in the African-American community, continue to bear the brunt of the AIDS epidemic in the U.S. LGBT people smoke at rates 50–200% higher than the general population. And a recent study of Massachusetts residents found bisexuals lacking health insurance and primary care providers and lesbians struggling with obesity at higher rates than their straight counterparts.

As we move into our new home, we will be able to serve more people and expand the kinds of services we offer our community. We will conduct more research and educate more providers and consumers about important health issues. In short, we will be able to have a greater impact and make life healthier for more people.

It is an honor to share this Annual Report with you and to demonstrate how great our potential is with tradition and innovation at our foundation.

Sincerely,

Allison Salke  
Chair, Board of Directors

Stephen L. Boswell, M.D.  
President & Chief Executive Officer



Excellent progress was made on our new home in 2008. When open in 2009, it will be a welcoming space for the entire community.

A Note From the Directors	1	Fenway Leadership Circle	11-12	In-Kind Support	15	Harbor to the Bay	23
Board of Directors	2	Our Voices	12	Public Agencies	15	Fenway's Future	24
A Year of Achievements	3-4	Friends of Fenway	13	Companies and Foundations	16	Fenway is Moving	25
The Fenway Institute	5-6	Fenway Volunteers	14	Tribute and Memorial Gifts	16		
Fenway Rising	7-8	Special Fundraising Events	15	Board of Visitors	17-18		
The Men's Event	9	House Parties	15	Gift Planning	18		
The Women's Dinner Party	10	Matching Gift Programs	15	Auditor's Report	19-22		

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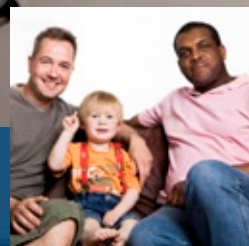
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# INSPIRE



Our accomplishments in 2008 are proof that our commitment to our mission has remained constant.

## IN 2008, FENWAY'S LIVING TRADITION SERVED, HEALED AND INSPIRED.

### Here is a summary of our year of achievements:

- **Fenway Community Health** provided medical and behavioral health care to 13,000 people.
  - On average each month, the Behavioral Health Department saw 1,500 patient visits for individual therapy, 160 for group therapy, and 300 for psychopharmacology visits.
  - Fenway provided services to more than 1,300 people living with HIV, delivering care to one-fifth of the known HIV-positive people throughout Greater Boston.
- Fenway's **South End Associates** practice moved to its new 142 Berkeley Street home.
  - South End Associates was able to hire more medical providers, add a pharmacy, and offer behavioral health services for the first time.
  - In 2009, South End Associates will continue to expand its services and community outreach efforts.
- **The Fenway Pharmacy's** two branches at 7 Haviland Street and South End Associates filled an average of 220 prescriptions per day and participated in several discount programs.
  - The pharmacy continued its innovative free delivery service for homebound patients and others in need.
- Fenway's **Transgender Health Program** provided 240 transgender people with comprehensive medical and behavioral health care.
- Fenway's **Substance Abuse Treatment Program** helped more than 300 patients.
  - Most patients faced multiple substance problems, including crystal methamphetamine, cocaine, and alcohol issues.
  - In 2008, no one was turned away due to an inability to pay, and many patients were referred to other Fenway services to assist with their recovery.

- With the Boston police, **Fenway's Violence Recovery Program** launched a public information campaign encouraging LGBT safety at bars, clubs, and on city streets.
  - In 2008, the Violence Recovery Program treated almost 150 victims of bias crimes, domestic violence, sexual assault, and police misconduct by offering individual and group counseling. This included trauma, domestic violence support, and male survivors of sexual abuse/assault support groups.
  - The Violence Recovery Program addressed LGBT recovery from trauma at national conferences and roundtables.
  - The Violence Recovery Program provided technical assistance and training to the Boston Police Department, District Attorney's offices, hospitals, health centers, social service agencies, community organizations and school groups.
- Fenway's **LGBT Helpline and Peer Listening Line for LGBT young people** fielded more than 3,000 calls from across the country.
- The **Alternative Insemination Program** at Fenway continued to assist with conceptions and offered social and emotional information and support, including workshops for current and prospective LGBT parents.
  - Believed to be the first of its kind in the nation, the Alternative Insemination Program has helped conceive more than 350 babies.
- Fenway's **HIV Counseling, Testing and Support Services staff** administered 2,100 HIV antibody tests, both at Fenway's main health center and at AIDS Action Committee's MALE Center for gay and bisexual men.
  - Nearly 75% of testers were identified as MSM (men who have sex with men); the majority of the other 25% identified occupational exposure or injection drug use as their primary risk factor.
  - Thirty-five individuals were confirmed to be HIV-infected and the majority were triaged into services at Fenway.
- Fenway's **VIP Crew, volunteer, safer sex outreach team** reached 10,200 people, held 2,860 education and skills-building conversations, and distributed over 24,000 condoms and 15,300 educational resources to individuals at risk for HIV and other sexually transmitted diseases.



# HEAL



# LEARN

## AT THE FENWAY INSTITUTE, 2008 WAS A YEAR OF BOTH CONTINUITY AND CUTTING-EDGE RESEARCH

The Fenway Institute studies and advocates on a sweeping range of concerns from HIV prevention to smoking in the LGBT community to inclusion of LGBT issues in federal public health policy. In 2008, The Fenway Institute simultaneously focused on its core programs and extended its mission internationally.

- New **HIV prevention technologies** were investigated, research to understand health disparities was conducted, and the findings helped educate and empower individuals and communities.
- In 2008, **The Center for Population Research in LGBT Health** was officially launched.
  - The Center will play a vital role in setting the national agenda for LGBT health research and training the next generation of LGBT scholars.
  - Fenway is the first community-based organization to receive federal funding to develop a population research center and the first organization ever funded to do this research on the LGBT community.

- The Fenway Institute continued important research into the use of antiviral medications in HIV-uninfected people to prevent transmission, an approach known as **pre-exposure prophylaxis (PrEP)**. Fenway is one of three domestic sites looking at the safety of this approach and is also part of an international study looking at the efficacy of PrEP for the first time.
  - PrEP is one of the most promising new HIV prevention interventions that may ultimately supplement more traditional prevention tools, such as condom use and behavioral change.
  - The Fenway Institute is part of the first PrEP study being conducted among MSM (men who have sex with men) globally to determine how different combinations of drugs provide protection.



- **The Fenway Guide to LGBT Health** reached more people and positively affected more lives.

– In 2007, The Fenway Institute partnered with the American College of Physicians to publish

*The Fenway Guide to LGBT Health*, the first American medical textbook designed to teach current and future medical providers about unique LGBT health care needs.

- Educational materials are being offered to providers nationally and The Fenway Institute is creating faculty development programs and training for LGBT health educators in medical schools and communities.
- In partnership with Beth Israel Deaconess Medical Center, The Fenway Institute initiated work on a program to train medical students and residents on LGBT health issues.

- The Fenway Institute's **Navigation Project** used peer Health Navigators to reach those at the highest risk for health disparities and connect them to life-saving services.
  - Navigators held 1,500 meetings with more than 100 clients at their homes, doctors' offices, on the streets, and wherever they were needed.

– Clients included gay and bisexual men, transgender individuals, those affected by crystal methamphetamine use and others who live within a social blind-spot.

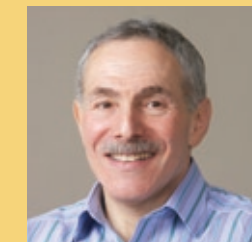
– Health Navigators assisted at weekly clinics offering HIV counseling and testing, hepatitis vaccinations and insurance enrollment for low income individuals.

– The program's online component, *Ask Doctor Cox*, targeted gay and bisexual men and responded to over 600 medical and behavioral health questions in 2008.

- The Fenway Institute maintained its commitment to ensuring that the **human rights of LGBT people and people affected by HIV/AIDS** are respected and that access to health care is a priority on the national and international public health community agenda.
- Our upcoming move will expand **The Fenway Institute's research, education, and advocacy programs** and allows us to connect with more people in the community, nation, and world.

– Emphasis will be placed on providing training for post graduate trainees and medical students in LGBT health and HIV.

– The Fenway Institute will create new knowledge and work with partners, such as The National Coalition on LGBT Health, to scientifically document the need for additional resources for our community.



**Kenneth H. Mayer, M.D.**  
Medical Research Director,  
Co-Chair of The Fenway Institute



**Judith B. Bradford, Ph.D.**  
Director of the Center for  
Population Research in  
LGBT Health, Co-Chair of  
The Fenway Institute

# TEACH



# BUILD

LOOK UP AT THE BOSTON SKYLINE  
TOWARDS THE WEST FENS AND YOU WILL SEE OUR COMMUNITY'S  
FUTURE UNDER CONSTRUCTION.

## FENWAY RISING

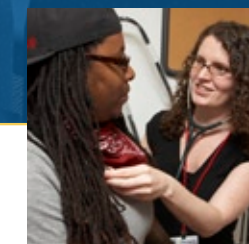
With more than **five times the space** of our current 7 Haviland Street headquarters, our new center will be the **largest facility constructed** by an LGBT-committed organization. It will double as a gathering space and make a strong statement about the LGBT community in Boston.

### In our new home:

- We will be able to offer all of our services and programs under one roof.
- We will dramatically extend our services by adding more medical and behavioral health providers and a new lab. We will expand our pharmacy. Dental and optometry services will highlight our new programs.
- The Fenway Institute, Women's Health and Behavioral Health will all have their own floors, allowing those programs to expand and grow.
- Our ties with Harvard Medical School, where all of our physicians hold faculty appointments, and local teaching hospitals will be strengthened as we will host many lectures taught by Fenway staff and scientists from around the country at our new conference center.
- National conferences related to LGBT health held at our center will elevate our profile in the Boston medical community and position us a national thought leader on LGBT health issues.
- The top floor will have a state-of-the-art, 154-seat auditorium, equipped with advanced audiovisual equipment, including high definition projection systems, surround sound, and video conferencing capabilities.
- With these resources, we will be able to convene meetings and conferences for the LGBT community, medical and behavioral health providers and experts, HIV/AIDS researchers, our partners and collaborators and those we serve locally, nationally, and internationally.

### Our new building will serve as a beacon for our community.

When lit up, the building's curved lighted walls will resemble a Japanese lantern. Just as lanterns spread light, our new center will illuminate the pride and power of the LGBT community. It will enlighten our nation and our world by demonstrating the type of future we can build together.



Our new center  
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of the LGBT  
community.



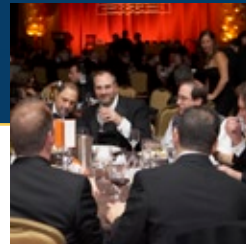




# HONOR

## CELEBRATING TRADITION AND INNOVATION IN STYLE.

Fenway's Men's Event and Women's Dinner Party are New England's premier gay and lesbian fundraisers; combined, they represent one of the largest LGBT events in the country. The proceeds raised by these two events constitute a critical source of funding for our unique and culturally competent programs.



### The Men's Event 2008

Created in 1994 to raise funds for Fenway Community Health and recognize the extraordinary public, educational, and artistic contributions made by gay men, **The Men's Event** is now a highly anticipated black-tie event.

The 15th Annual Men's Event was a resounding success and reached new heights: more than 1,300 attendees and sponsors raised a record \$525,000 in cash, pledges, and in-kind support!

**Senator Edward M. Kennedy was honored with The Congressman Gerry E. Studds Award.** This distinction identifies exemplary efforts to positively impact the LGBT community. Senator Kennedy is the first recipient of the award using more inclusive criteria that recognizes any individual or group that embodies the spirit of service and leadership. Gerry Studds's long-time spouse, **Dean Hara**, presented the award to the senior senator from Massachusetts.

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Howard L. Thompson  
Edward P. Travers, II  
John F. Winterle, D.M.D.

\* **Men's Event 2008 Co-Chair**

### The Women's Dinner Party 2008

More than 1,000 lesbians, bisexual women and their friends celebrated at the 17th annual Women's Dinner Party and raised nearly \$350,000 in cash, pledges and in-kind donations to support women's care and services at Fenway.

Started in 1992, the Women's Dinner Party goes a long way to help ensure that every woman who needs high-quality, culturally-competent care receives it, regardless of ability to pay.

**Dr. Jennifer Potter received the Dr. Susan M. Love Award.** Given each year in honor of Dr. Susan M. Love, the award recognizes an individual and/or organization that has made a major contribution to the field of women's health.

As director of the Women's Health Center and Director of Women's Health Education at Boston's Beth Israel Deaconess Medical Center, Dr. Potter is recognized nationally for her educational contributions to women's health.

Dr. Potter is an Assistant Professor of Medicine at Harvard Medical School, a member of the Boston University Women's Wellbeing Study research team, and an editor of the groundbreaking *The Fenway Guide to LGBT Health*.

Dr. Susan M. Love is a pioneer in the fields of women's health and breast cancer. She helped found the Revlon/UCLA Breast Center in 1992 and currently heads up the Dr. Susan Love Research Foundation, which is dedicated to eradicating breast cancer.

Responsible for the dazzling success of this year's Women's Dinner Party were Co-Chairs **Roberta Frances Kety, Esq.** and **Elizabeth Wu** who lead a team that included exceptional Table Captains, corporate sponsors, volunteers, and silent auction donors.

We thank them all and express our deep gratitude to all those who made this night memorable and simply extraordinary.



#### WOMEN'S DINNER PARTY 2008 COMMITTEE

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\* **Women's Dinner Party 2008 Co-Chair**

# CONNECT







**FENWAY COMMUNITY HEALTH’S** history is defined by providing quality health care for all who need it—particularly for those who have been disenfranchised by their sexual orientation, gender, race, age or income. It is also marked by dedicated

individuals whose unwavering trust and support have made our mission possible. Gifts from individuals—given to our annual fund or through special events—are vital to Fenway, helping us meet our most pressing needs and most exciting opportunities.

**THE 2007–2008 FENWAY LEADERSHIP CIRCLE**

is a group of dedicated individuals who made annual gifts of \$1,200 or more between July 1, 2007 and June 30, 2008.

**\$50,000+**

Ronald M. Ansin

**\$10,000–\$24,999**

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As with donors and staff, **FENWAY’S VOLUNTEERS** work toward a common goal. Committed, reliable, and closely linked to our mission, they make a very real difference in whatever way they serve.

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**SPECIAL FUNDRAISING EVENTS** provide additional ways for those who want to make a difference and support Fenway Community Health. Thank you to all those who have contributed further funding to Fenway's mission.

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Boston Spirit Magazine Cruise	Harbor to the Bay, Inc.
David Cottrell's Faith Team	Tennis 4 All, Inc.
GLOBE World AIDS Day Fundraiser	

**HOUSE PARTIES** provide intimate venues for Fenway's supporters to meet key program staff and learn more about Fenway's plans for the future. A special thanks goes out to those individuals who helped to organize house parties in fiscal year 2008.

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The companies listed below have **MATCHING GIFT PROGRAMS** that benefited Fenway Community Health in fiscal year 2008. These programs help employees' gifts work harder, increasing the power of their impact on Fenway's mission.

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Fenway Community Health is grateful to the following individuals and companies who came forward with **IN-KIND SUPPORT**, and in their own way helped to advance Fenway's mission.

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AVFX, Inc.	Gaslight and Union Restaurants
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Support from **PUBLIC AGENCIES** makes many of our programs and services possible. Public support for Fenway's work comes from all levels of government—city, state and federal.

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Health & Human Services / Health Resources & Services Administration

- Bureau of Primary Health Care
- HIV AIDS Bureau
- Office of Public Health and Science
- Office of Women's Health

National Institutes of Health

- National Institute of Allergy and Infectious Diseases
- National Institute of Mental Health
- National Institute of Child Health and Human Development
- National Institute of Drug Abuse

Substance Abuse and Mental Health Services Administration

- Center for Substance Abuse Services

## MASSACHUSETTS

Department of Public Health

- Bureau of Substance Abuse Services
- Division of Primary Care and Health Access / Bureau of Community Health Access and Promotion
- HIV/AIDS Bureau
- STD Division

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Executive Office of Health & Human Services

- Division of Health Care Finance and Policy
- MassHealth, Office of Acute and Ambulatory Care
- Community Health Center Program
- Office of Medicaid

## CITY OF BOSTON

Boston Public Health Commission

- AIDS Program

Office of Jobs and Community Development

The following **COMPANIES AND FOUNDATIONS** generously support Fenway's mission. Whether through their event sponsorship, targeted support of specific programs or services, or general support, Fenway is grateful to have them as partners in support of the care we provide.

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Celebrated through gifts in their honor or their memory, the exceptional people listed below have made a lasting impact on the lives they have touched.

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Lisa Tung  
Nancy C. Turnbull  
Donald Vaughan  
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Rodney L. Yoder  
Joseph D. Zibrak, M.D.  
David Zimmerman  
Stephen H. Zinner, M.D.  
\* *deceased*



**GIFT PLANNING** brings philanthropic wishes together with sound financial planning. By making a bequest to Fenway through a will or trust, naming Fenway as a beneficiary of a life insurance policy or retirement plan, or creating a life income plan to support Fenway, these donors are creating a lasting legacy that benefits the people they most care for, and those who depend on Fenway.

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HEALTH'S LEGACY SOCIETY**  
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Stephen M. Earheart  
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helping us  
meet our most  
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opportunities.





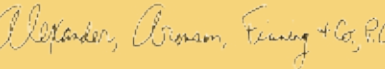
INDEPENDENT  
AUDITOR'S  
REPORT

To the Board of Directors of Fenway Community Health Center, Inc. and Affiliate:

We have audited the accompanying combining statements of financial position of Fenway Community Health Center, Inc. and Affiliate (Massachusetts corporations, not for profit) (collectively, the Center) as of June 30, 2008 and 2007, and the related combining statements of activities and changes in net assets, cash flows and functional expenses for the years then ended. These combining financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these combining financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain the reasonable assurances about whether the combining financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combining financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combining financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combining financial statements referred to above present fairly, in all material respects, the financial position of Fenway Community Health Center, Inc. and Affiliate as of June 30, 2008 and 2007, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.



Wellesley, Massachusetts,  
October 26, 2008

FENWAY COMMUNITY HEALTH CENTER, INC AND AFFILIATE

2008						
ASSETS	FENWAY COMMUNITY HEALTH CENTER, INC.			FENWAY COMMUNITY REALTY CORPORATION		
	Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL	Unrestricted	Combining TOTAL
Current Assets:						
Cash and cash equivalents	\$2,560,213	\$ —	\$ —	\$2,560,213	\$ —	\$2,560,213
Short-term investments	391,259	6,563,322	—	6,954,581	18,584	6,973,165
Contract and other receivables	1,817,817	—	—	1,817,817	—	1,817,817
Patient service receivables, net of allowance for uncollectible accounts of approximately \$1,898,000 and \$1,314,000 as of June 30, 2007 and 2006, respectively	792,349	—	—	792,349	—	792,349
Accounts receivable-pharmacy, net of allowance for uncollectible accounts of approximately \$49,000 and \$43,000 as of June 30, 2007 and 2006, respectively	1,386,116	—	—	1,386,116	—	1,386,116
Current portion of pledges receivable	25,000	890,736	—	915,736	—	915,736
Pharmacy inventory	604,612	—	—	604,612	—	604,612
Prepaid expenses and deposits	306,860	—	—	306,860	—	306,860
Total current assets	7,884,226	7,454,058	—	15,338,284	18,584	15,356,868
Pledges Receivable, net of current portion	74,279	893,455	—	967,734	—	967,734
Investments	1,296,440	111,670	302,385	1,710,495	—	1,710,495
Due To/From	2,086,183	—	—	2,086,183	(2,086,183)	—
Construction Funds	12,001,979	—	—	12,001,979	3,955,218	15,957,197
Debt Service Reserve Fund	659,096	—	—	659,096	1,236,825	1,895,921
Assets Held Under Split-Interest Agreement	—	200,110	—	200,110	—	200,110
Property and Equipment:						
Building and improvements	2,728,529	—	—	2,728,529		2,728,529
Furniture, fixtures and equipment	2,951,674	—	—	2,951,674	—	2,951,674
Construction in progress	4,981,932	—	—	4,981,932	26,993,451	31,975,383
Leasehold improvements	847,250	—	—	847,250	—	847,250
	11,509,385	—	—	11,509,385	26,993,451	38,502,836
Less—accumulated depreciation	3,818,620	—	—	3,818,620		3,818,620
Net property and equipment	7,690,765	—	—	7,690,765	26,993,451	34,684,216
Total assets	\$31,692,968	\$8,659,293	\$302,385	\$40,654,646	\$30,117,895	\$70,772,541
LIABILITIES AND NET ASSETS						
Current Liabilities:						
Accounts payable, subcontractors payable and accrued expenses	2,470,403	—	—	2,470,403	234,579	2,704,982
Deferred revenue	427,477	—	—	427,477	—	427,477
Total current liabilities	2,897,880	—	—	2,897,880	234,579	3,132,459
BONDS PAYABLE, net of current portion	12,640,000	—	—	12,640,000	29,500,000	42,140,000
Total liabilities	15,537,880	—	—	15,537,880	29,734,579	45,272,459
Net Assets:						
Unrestricted:						
Operating	\$1,463,222	—	—	\$1,463,222	\$383,316	\$1,846,538
Board designated						
Working capital	3,787,513	—	—	3,787,513	—	3,787,513
1340 Project	1,106,330	—	—	1,106,330	—	1,106,330
Property and equipment	9,798,023	—	—	9,798,023	—	9,798,023
Total unrestricted	16,155,088	—	—	16,155,088	383,316	16,538,404
Temporarily restricted	—	8,659,293	—	8,659,293	—	8,659,293
Permanently restricted	—	—	302,385	302,385	—	302,385
Total net assets	16,155,088	8,659,293	302,385	25,116,766	383,316	25,500,082
Total liabilities and net assets	\$31,692,968	\$8,659,293	\$302,385	\$40,654,646	\$30,117,895	\$70,772,541

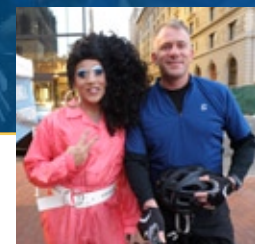
Combining Statements of Financial Position — June 30, 2008 and 2007

2007					
FENWAY COMMUNITY HEALTH CENTER, INC.			FENWAY COMMUNITY REALTY CORPORATION		
Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL	Unrestricted	Combining TOTAL
\$2,810,984	\$ —	\$ —	\$2,810,984	\$ —	\$2,810,984
1,141,842	5,769,375	—	6,911,217	12,193	6,923,410
1,680,143	—	—	1,680,143	—	1,680,143
298,083	—	—	298,083	—	298,083
963,786	—	—	963,786	—	963,786
25,000	1,277,308	—	1,302,308	—	1,302,308
400,903	—	—	400,903	—	400,903
84,202	—	—	84,202	—	84,202
7,404,943	7,046,683	—	14,451,626	12,193	14,463,819
74,279	506,883	—	581,162	—	581,162
1,366,524	—	302,385	1,668,909	—	1,668,909
—	—	—	—	—	—
13,828,964	—	—	13,828,964	4,618,018	18,446,982
654,562	—	—	654,562	1,228,339	1,882,901
—	200,110	—	200,110	—	200,110
2,697,775	—	—	2,697,775	—	2697775
2,670,972	—	—	2,670,972	—	2,670,972
1,770,752	—	—	1,770,752	18,241,009	20,011,761
226,354	—	—	226,354	—	226,354
7,365,853	—	—	7,365,853	18,241,009	25,606,862
3,613,091	—	—	3,613,091	—	3,613,091
3,752,762	—	—	3,752,762	18,241,009	21,993,771
\$27,082,034	\$7,753,676	\$302,385	\$35,138,095	\$24,099,559	\$59,237,654
1,812,558	—	—	1,812,558	232,581	2,045,139
58,165	—	—	58,165	—	58,165
1,870,723	—	—	1,870,723	232,581	2,103,304
12,640,000	—	—	12,640,000	23,720,000	36,360,000
14,510,723	—	—	14,510,723	23,952,581	38,463,304
\$2,081,180	—	—	\$2,081,180	146,978	2,228,158
3,787,513	—	—	3,787,513	—	3,787,513
1,106,330	—	—	1,106,330	—	1,106,330
5,596,288	—	—	5,596,288	—	5,596,288
12,571,311	—	—	12,571,311	146,978	12,718,289
—	7,753,676	—	7,753,676	—	7,753,676
—	—	302,385	302,385	—	302,385
12,571,311	7,753,676	302,385	20,627,372	146,978	\$20,774,350
\$27,082,034	\$7,753,676	\$302,385	\$35,138,095	\$24,099,559	\$59,237,654



2008							2007					
FENWAY COMMUNITY HEALTH CENTER, INC.				FENWAY COMMUNITY REALTY CORPORATION			FENWAY COMMUNITY HEALTH CENTER, INC.			FENWAY COMMUNITY REALTY CORPORATION		
	Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL	Unrestricted	Combining TOTAL	Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL	Unrestricted	Combining TOTAL
<b>Operating Revenues and Support:</b>												
Net patient service revenue	\$15,958,559	\$ —	\$ —	\$15,958,559	\$ —	\$15,958,559	\$13,505,891	\$ —	\$ —	\$13,505,891	\$ —	\$13,505,891
Contracts and grants	8,461,587	—	—	8,461,587	—	8,461,587	8,625,751	—	—	8,625,751	—	8,625,751
Contributions	920,038	—	—	920,038	—	920,038	906,358	125,000	—	1,031,358	—	1,031,358
Special events, net of direct costs of approximately \$313,000 and \$288,000 in 2007 and 2006, respectively	494,753	—	—	494,753	—	494,753	553,254	—	—	553,254	—	553,254
Investment and other income	509,231	—	—	509,231	—	509,231	596,874	—	—	596,874	—	596,874
Net assets released from restrictions — Satisfaction of purpose restrictions	150,000	(150,000)	—	—	—	—	25,000	(25,000)	—	—	—	—
Total operating revenues and support	26,494,168	(150,000)	—	26,344,168	—	26,344,168	24,213,128	100,000	—	24,313,128	—	24,313,128
<b>Operating Expenses:</b>												
Program services —												
Medical Services	10,798,870	—	—	10,798,870	—	10,798,870	9,764,222	—	—	9,764,222	—	9,764,222
Research	4,639,268	—	—	4,639,268	—	4,639,268	4,738,979	—	—	4,738,979	—	4,738,979
Mental Health and Addiction Services	2,602,774	—	—	2,602,774	—	2,602,774	2,506,803	—	—	2,506,803	—	2,506,803
Patient Support	898,636	—	—	898,636	—	898,636	676,360	—	—	676,360	—	676,360
Total program services	18,939,548	—	—	18,939,548	—	18,939,548	17,686,364	—	—	17,686,364	—	17,686,364
Supporting services:												
General and Administrative	\$3,213,556	\$ —	\$ —	\$3,213,556	\$ —	\$3,213,556	\$2,383,727	\$ —	\$ —	\$2,383,727	\$ —	\$2,383,727
Facilities	297,989	—	—	297,989	—	297,989	360,180	—	—	360,180	—	360,180
Public Relations	357,330	—	—	357,330	—	357,330	335,937	—	—	335,937	—	335,937
Fundraising	666,695	—	—	666,695	—	666,695	698,243	—	—	698,243	—	698,243
Capital Campaign	418,124	—	—	418,124	—	418,124	476,159	—	—	476,159	—	476,159
Total supporting services	4,953,694	—	—	4,953,694	—	4,953,694	4,254,246	—	—	4,254,246	—	4,254,246
Total operating expenses	\$23,893,242	—	—	\$23,893,242	—	\$23,893,242	\$21,940,610	—	—	\$21,940,610	—	\$21,940,610
Changes in net assets from operations	\$2,600,926	(\$ 150,000)	—	\$2,450,926	—	\$2,450,926	\$2,272,518	100,000	—	\$2,372,518	—	\$2,372,518
<b>Other Revenues (Expenses):</b>												
Capital campaign contributions	\$ —	\$1,053,003	\$ —	\$1,053,003	\$ —	\$1,053,003	\$ —	\$3,579,136	\$ —	\$3,579,136	\$ —	\$3,579,136
Non-operating investment income	1,118,761	—	—	1,118,761	236,338	1,355,099	—	—	—	—	146,978	146,978
Net gains on investments	(135,910)	2,614	—	(133,296)	—	(133,296)	103,137	55,076	—	158,213	—	158,213
Change in value of split-interest agreement	—	—	—	—	—	—	—	134,718	—	134,718	—	134,718
Net assets released from restrictions — Satisfaction of capital campaign restrictions	—	—	—	—	—	—	537,867	(537,867)	—	—	—	—
Total other revenues (expenses)	982,851	1,055,617	—	2,038,468	236,338	2,274,806	641,004	3,231,063	—	3,872,067	146,978	4,019,045
Changes in net assets	3,583,777	905,617	—	4,489,394	236,338	4,725,732	2,913,522	3,331,063	—	6,244,585	146,978	6,391,563
Net Assets, beginning of year	12,571,311	7,753,676	302,385	20,627,372	146,978	20,774,350	9,657,789	4,422,613	302,385	14,382,787	—	14,382,787





Thank you to everyone who participated and we hope to see you all again next year!

## HARBOR TO THE BAY RIDE



On Saturday, September 20, 2008, more than 300 Riders set out to raise money for life-saving HIV/AIDS services and programs in Massachusetts as part of the Harbor to the Bay Ride, the annual fundraising bike ride from Boston to Provincetown. It was another record-breaking year for the Ride, which had more riders and raised more money than in any previous year. And because the ride is a grassroots, volunteer-driven effort, all of that money goes to the four beneficiary organizations, including Fenway Community Health.

This year, 54 Riders and 38 crew members dedicated their efforts to Fenway Community Health, ensuring that all of the money they raised will help Fenway provide care and services to every HIV-positive person who comes through our doors, regardless of their ability to pay. Altogether, the 2008 Harbor to the Bay Ride raised more than \$150,000 for Fenway Community Health.

### Fenway would like to extend special thanks to:

#### TEAM FENWAY RIDERS

Kenneth P. Abert  
Stacey E. Adamson  
Anna Barendseld  
Ted Beatie  
Jack Brent  
Steven Burns  
Amy Cai  
Charles Carignan  
Michael S. Cerruti  
Lee Coffin  
Bud Conlin  
Emily Damgaard  
David de Sola  
Jason R. Faulhaber, M.D.  
Philip Finch  
Timothy J. Fitzgerald  
Lora Gentles  
Diane L. Gilworth  
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Zobeida Lopez Osorio  
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Nicholas J. Peterson Davis

Steven Peterson Davis  
Kelley Ready  
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Monica S. Ruiz  
Patrick Smith  
Vengerflutta Smith  
Mairead Sullivan  
Robert Sullivan  
Jennifer B. Thornton  
Joseph G. Todaro  
Edward P. Travers II  
Mark Vogel  
Patricia M. Walton  
Steve E. Wilkins

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Meg Campbell  
Patricia J. Caya  
Karen Charbonneau  
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Jonathan Dutt  
Robin K. Eriksen  
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Jack Brent  
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Andi Genser  
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Eric Santamaria  
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David Whitman

## YOUR SUPPORT HELPS ENSURE OUR FUTURE ACCOMPLISHMENTS

In our 2008 Annual Report, you have seen our tradition and innovation in action. As we prepare to open new doors, expectations will heighten and new challenges will emerge—so will our capabilities and commitment.

### In order to meet those challenges and expectations, we need your help.

**The Kresge Foundation has approved a \$1.75 million grant for 10 Stories: The Campaign for Fenway—if we meet one challenge: Fenway must raise a total of \$3,613,376 between July 1, 2008 and June 30, 2009.**

- The grant represents one of the largest gifts in our history and one of the most significant awards ever made by Kresge to an organization with a mission to serve the LGBT community.
- However, we will only receive the grant upon completion of our campaign and building project.
- **This is an “all or nothing” challenge**, which means we will not receive a penny if we do not meet the fundraising goals they have set for us.

### We cannot meet this challenge without your help.

- Every dollar you give will bring us one step closer to our goal. Success is in sight, but we need your support now more than ever.

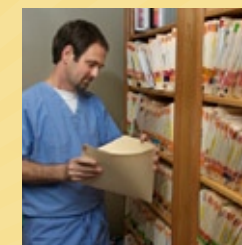
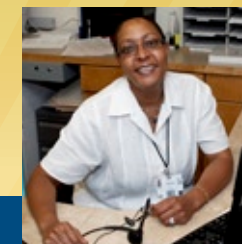
- Gifts or pledges to the Campaign must be made in writing by June 30, 2009, but can be paid over a 5 year period.
  - A \$10,000 campaign pledge can be paid at \$2,000 a year for 5 years, but the entire \$10,000 will count toward the Kresge Challenge if the pledge is made by June 30, 2009.
- You can make a gift online at [www.fenwayhealth.org/kresge](http://www.fenwayhealth.org/kresge) or call our development department at (617) 927-6350.

### Together no challenge is too great.

We believe that no dream is too grand and no cure is too complex with tradition and innovation at the foundation of our work.

As you look ahead, you can rely on us to continue to provide high-quality, culturally competent care to every person who comes through our doors. In this Annual Report, you have seen that in large and small ways we made life healthier for the LGBT community, people impacted by HIV/AIDS, and the broader population in 2008. We demonstrated the power of a tradition that inspires innovation, and we assure you that we will remain steadfast in our commitment in 2009.

***We thank you for your help in making this happen and greatly value your support in upholding and extending our mission.***





# Fenway Health is scheduled to move on March 28!

We plan to open for business at 1340 Boylston Street on March 30.

## Our new address will be:

Fenway Health  
1340 Boylston Street  
Boston, MA 02215

VISIT [1340BOYLSTON.ORG](http://1340BOYLSTON.ORG) TO LEARN MORE

For more information about our new home and neighborhood as well as an interactive map and MBTA trip planner, visit [www.1340boylston.org](http://www.1340boylston.org).

We are scheduled to move from our current location at 7 Haviland Street to 1340 Boylston Street in Boston's West Fens neighborhood the weekend of March 28-29. On the morning of March 30, we plan to open the doors of our new home, just steps from Fenway Park. We'll be just a few blocks and a 10 minute walk from our current home and our new location will include expanded services, staff and operating hours to better serve you.







FENWAY COMMUNITY HEALTH & THE FENWAY INSTITUTE  
617-927-6350 • [www.fenwayhealth.org](http://www.fenwayhealth.org)