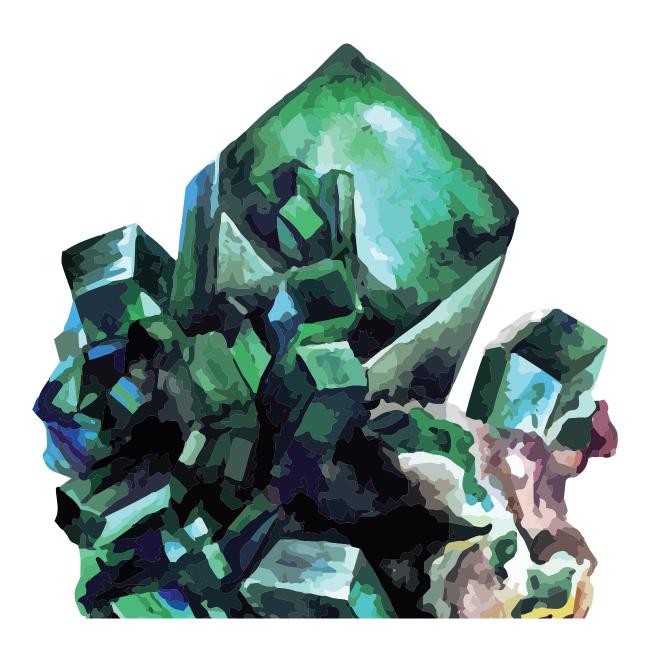
"...when we stand together, we are strong and we are **beautiful**."

- STEPHEN L. BOSWELL, MD, FACP



FENWAY III HEALTH

ANNUAL REPORT 2016

Our mission is to enhance the wellbeing of the lesbian, gay, bisexual and transgender community and all people in our neighborhoods and beyond through access to the highest quality health care, education, research and advocacy.

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* Past Chair

This Year in Review

Fenway Health continues to grow as a provider of caring and quality healthcare. Last year, we saw more than 28,300 patients who made 153,300 visits across our locations and services, an increase of more than 2,000 patients over the previous year. We hired several new providers specializing in family medicine to meet demand for additional primary health care services, and we expanded our obstetrics program. Fenway: South End was officially designated as a PCMH (Patient Centered Medical Home) PRIME Certified health care facility, the first primary care practice in Massachusetts to receive this recognition. And our Violence Recovery Program assisted more than 200 survivors of domestic violence, sexual assault, hate violence, and police misconduct.

We contributed meaningful research and data to the fields of LGBT health, and HIV/AIDS care and policy at the local, national and international levels. Our survey results of transgender and gender non-conforming Massachusetts residents demonstrating the importance of protections in public accommodations like healthcare organizations, government buildings, and public parks were cited frequently in the public debate that led to the passage of a new law protecting the civil rights of transgender people in public places. The Fenway Institute partnered with the Massachusetts Attorney General's Office to improve equal access to healthcare for LGBT patients. The LGBT Aging Project worked closely with the Special Legislative Commission on Lesbian, Gay, Bisexual & Transgender Aging on a report recommending large-scale reforms that will improve the lives of Massachusetts' LGBT senior citizens.

We presented research about advances in medical therapy to fight the HIV pandemic at the 2015 International AIDS Conference in Vancouver. The National LGBT Health Education Center held a first-of-its-kind medical conference focused on transgender health, and reached almost 1,800 providers and policy makers with live and online education and training about collecting sexual orientation and gender identity data in electronic health records; improving HIV care; and implementation of the Affordable Care Act. We also continued to strengthen our partnership with AIDS Action Committee, allowing both organizations to better care and advocate for people living with HIV/AIDS.

Our financial future is strong. We continue to operate responsibly and efficiently as is demonstrated in this report. This strength will enable us to build on our successes, anticipate the needs of our community, and better reach underserved groups, no matter how great the obstacles, nor how significant the challenges.

This annual report covers our fiscal year, July 1, 2015 through June 30, 2016. Fenway Health's continued growth and achievements during that period were impressive. None of our work would have been possible without the continued support of every one of you, our staff, donors, volunteers and allies. Thank you all! We look forward to continuing to work together towards a future where everyone has access to the care and services they need to live happy, productive lives.

Sincerely

Stephen L. Boswell, MD, FACP President & CEO Robert H. Hale, Esq. Chair, Board of Directors

Board of Visitors

The Board of Visitors' mission is to heighten Fenway's visibility and provide additional expertise and experience to support the organization and its work. Fenway's Board of Visitors members are interested and influential members of the community, patients, donors and friends. Lori Griffiths and John Pitfield, Esq. were the Co-Chairs of Fenway's Board of Visitors.





Board of Visitors July 1, 2015 to June 30, 2016

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Fenway Health

At Fenway Health, we believe that health care is a right, not a privilege. In every department, our staff is dedicated to meeting the needs of everyone who walks through our doors through integrated, personal, and compassionate care, regardless of their ability to pay. We offer a wide range of ever-growing services within our clinical divisions, including medical, behavioral health, dental, vision, HIV/STI screening, pharmacy, women's health, transgender health, alternative insemination and obstetrics, and a violence recovery program. Our care and services are available at three Boston locations.

In fiscal year 2016, Fenway Health providers saw 28,300 patients, who made 153,300 patient visits.



MEDICAL 20,000 patients | 62,000 visits



BEHAVIORAL HEALTH
3,500 patients | 38,000 visits



DENTAL 5,500 patients | 22,000 visits



EYE CARE
6,300 patients | 4,000 visits



THE BORUM
1,500 patients | 8,550 visits

Patient-Centered Medical Care

Fenway Health's Ansin Building and South End locations are both certified as National Committee for Quality Assurance (NCQA) Level 3 Patient-Centered Medical Homes. The patient-centered medical home (PCMH) model of primary care emphasizes care coordination and communication to transform primary care into "what patients want it to be." The PCMH model builds partnerships between individual patients and their primary care providers, and when appropriate, the patient's family. Research confirms that medical homes can lead to higher quality and lower costs, and can improve patients' and providers' experiences of care. NCQA's PCMH recognition program is the most widely

used way to transform primary care practices into medical homes. We see this as the future model of health care delivery and believe this program will help us provide better, integrated care to our patients.

Women's Health Program

In 2013, Fenway Health added obstetrical care services at 1340 Boylston Street. Through a partnership with the Department of Obstetrics and Gynecology at Beth Israel Deaconess Medical Center, this service supports the growing number of Fenway patients starting and expanding their families, providing prenatal care for patients in all stages of pregnancy.

Transgender Health Program

More than 2,300 transgender patients received care in 2016 at Fenway Health locations, an increase of over 1,500 patients since the program's launch in 2007. The Transgender Health Program continues to expand to comprehensively address the needs of Fenway's rapidly growing transgender patient base.

Family Medicine

In 2016, Fenway Health launched its Family Medicine Program at 1340 Boylston Street. This addition in services allows our organization to treat patients, including children, at any stage in their life.

Insurance Enrollment Program

Fenway's health insurance enrollment program helped over 1,000 people become approved for coverage under MassHealth, Commonwealth Care and Health Safety Net.

Fenway Pharmacy

Nearly \$1,250,000 in free and discounted medication was given out by the Fenway Pharmacy's two branches to help meet the needs of all Fenway patients. The pharmacies also offer free delivery services for homebound patients and others who need it. Together, both locations fill more than 500 prescriptions per day.

Alternative Insemination

More than 600 babies have been conceived with the help of Fenway's Alternative Insemination (AI) Program since its start over 30 years ago. Believed to be the first of its kind in the United States, the Program was created to cater to LGBT people and unmarried women who wish to become parents. The AI Program also offers social and emotional support in the form of workshops and groups for LGBT and prospective parents.

Violence Recovery Program

Fenway Health's Violence Recovery Program (VRP) helped more than 200 survivors of domestic violence,

sexual assault, hate violence and police misconduct in 2016. The VRP offers individual and group counseling to LGBT survivors of violence. Additionally, VRP staff conducts outreach and education to community groups and professional organizations about LGBT violence issues on a local, state and national level. The VRP provides technical assistance and training to the Boston Police Department, District Attorney's offices, hospitals, health centers, social service agencies and community and school groups.

LGBT Helplines

Fenway's LGBT Helpline and Peer Listening Line for LGBT Youth answered more than 2,900 calls, providing resources and a friendly ear to callers across North America.

Substance Abuse Treatment

In 2016, 171 new patients were seen through Fenway's Substance Abuse Treatment Program. Patients in the program are treated for problems with substances such as alcohol, cocaine and crystal methamphetamine.

AIDS Action Committee

AIDS Action Committee, New England's largest AIDS service organization, has been a part of the Fenway Health family since 2013. This partnership has allowed both organizations to improve their care and services for patients and clients living with HIV/AIDS, as well as increase advocacy, research and community outreach efforts.

Fenway Health has been a leader in the battle against HIV/AIDS since the darkest days of the epidemic.

In the early 80s, we saw the first HIV/AIDS cases in New England. In 1985, Fenway was awarded the first HIV counseling and testing contract by the Massachusetts Department of Public Health. Today, we remain one of the largest confidential HIV counseling and testing sites in Massachusetts and New England's largest provider of outpatient HIV/AIDS care.

2,200 HIV-positive patients received care at Fenway locations in 2016.

Over 13,400 antigen/antibody tests per year are administered by Fenway medical and dental providers and HIV Counseling, Testing, and Support Services staff.

100% of those testing positive for HIV are triaged into care and services here at Fenway.

Nearly 60% of those seeking tests identify as men who have sex with men (MSM); the remainder describe their HIV risks as heterosexual intercourse, injection drug use or occupational exposure.



Locations



ANSIN BUILDING 1340 BOYLSTON ST.

Our main offices are housed in a 10-story, 100,000 square foot health care and research facility—the largest building ever constructed to serve the LGBT community.



FENWAY: SOUTH END 142 BERKELEY ST.

Patients can access our Berkeley Street location for medical and behavioral health care, women's health, and pharmacy services, all in a smaller, private-practice setting.



SIDNEY BORUM JR. HEALTH CENTER 75 KNEELAND ST.

The Borum provides quality health care for young people ages 12 to 29, many of whom are at-risk youth who need a space where they can feel comfortable being themselves and receive judgment-free medical and behavioral health care.

The Fenway Institute

The Fenway Institute at Fenway Health works to make life healthier for those who are lesbian, gay, bisexual, and transgender (LGBT), people living with HIV/AIDS, and the larger community. We do this through research and evaluation, education and training, and public health advocacy.



In Fiscal Year 2016, The Institute was awarded \$8.8 million in support of over 120 projects including clinical, epidemiological, behavioral, and population-based research; education and training; policy development and advocacy; and community education and outreach. Faculty members authored over 110 peer-reviewed publications, and our research, training, and outreach took place in community and clinical sites throughout the United States as well as South Africa, India, Peru, and Brazil.

Three volunteer Boards and Committees help provide governance and oversight for The Fenway Institute. All participants are members of our community and are not paid for their service. Their commitment to The Fenway Institute and our work is critical to our success and our mission. You can learn more about our volunteers at: fenwayhealth.org/the-fenway-institute/irb.

HIV Prevention and Treatment

The Fenway Institute continues to be on the cutting edge of research to develop HIV prevention and treatment strategies that are effective and accessible for people across the globe. In addition, our education and training programs help providers and consumers to learn more about available options to prevent and treat HIV infection.

An exciting potential approach to HIV prevention is through the administration of antibodies to block HIV infection. The Institute participated in a nationwide novel HIV prevention study called HVTN-104 to test a manufactured antibody to protect against HIV. The success of this study has formed the foundation of a larger HIV prevention study that The Institute began this past year called AMP that explores the safety and efficacy of infusions of protective antibodies.

Kenneth Mayer, MD, Co-Chair and Medical Research Director at The Fenway Institute, was honored by the HIV Prevention Trials Network (HPTN) with its first ever Ward Cates Spirit Award. This award recognizes a Network member who has made outstanding contributions to HPTN's mission through public health advocacy, leadership, and mentoring.

Eliminating Health Disparities Among LGBT Communities

Health outcomes for members of LGBT communities continue to be well below those of other populations, both within the U.S. and in other countries. The Fenway Institute participated in a number of research projects that are designed to eliminate these health disparities, and improve the health and well-being of LGBT people everywhere.

Transgender Health

In October 2015, The Institute organized "Advancing Excellence in Transgender Health," a first-of-its-kind training conference on the health care needs of the transgender community that drew nearly 130 attendees from over 60 health centers and organizations. Session topics ranged from introductions to terminology around gender identity and presentation; health disparities faced by transgender people; and demographics of the transgender community to more advanced topics such as cross sex hormone therapy; trauma-informed care; and gender affirming surgeries.

The Institute's Epidemiology Research Team successfully completed a five year study that demonstrated the effectiveness of a behavioral intervention, Project LifeSkills, which seeks to reduce the risk of HIV infection among transgender women.

LGBT Youth of Color

Since 2013, Fenway Health has worked with partner organizations BAGLY, Boston GLASS of the Justice Resources Institute (JRI Health), and the Sidney Borum, Jr. Health Center to establish a sustainable community-based participatory research (CBPR) process to reduce health disparities among LGBT youth of color in Greater Boston. In 2015, The Institute released "Our Health Matters: Mental Health, Risk, And Resilience Among LGBTQ Youth Of Color Who Live, Work, Or Play In Boston." The report, based on a survey of LGBT youth of color in the greater Boston area, drew import-

ant attention to the higher risks of victimization, suicidality, substance abuse, homelessness, and HIV infection faced by these young people.

Healthy Aging in Community for Older Lesbians

In Boston and on the Outer Cape, we explored the expectations of lesbians 60 years and older regarding healthy aging and community importance. Focus groups were conducted with participants after completing an anonymous demographic questionnaire. Primary concerns included access to supportive and lesbian communities as a source of resilience during aging. Concerns about discrimination and isolation mirror themes found in national research. Study findings suggest a need for more research into the housing and transportation needs of lesbians approaching later life, with a focus on how these needs relate to affordability, accessibility, proximity to social support and health care.

DATA AND HEALTH INFORMATICS

Our Health Informatics team provides data support to Fenway Health clinical teams and to The Institute's research programs. Fenway Health participates in several research database projects, including projects in which we prepare data from the electronic health record for aggregation in multi-site research consortia. Fenway Health databases available for health service research include community health center-based health record databases and HIV/AIDS health records databases, each of which are detailed below.

Community Health Applied Research Network (CHARN)

The Community Health Applied Research Network (CHARN) is a network of community health centers and universities established to conduct patient-centered outcome research among underserved populations, including those who are uninsured, poor, and members of racial and ethnic minority groups. CHARN pools data across participating health centers, which include over 800,000 patients. The Institute collected data for CHARN from Fenway Health, which belongs to the CHARN node that also includes Beaufort-Jasper-Hampton Comprehensive Health Services in rural South Carolina and Chase Brexton Health Services in Maryland.

Accelerating Data Value Across a National Community Health Center Network (ADVANCE)

The goal of ADVANCE is to build and maintain a "community laboratory" of Federally Qualified Health Centers (FQHCs) serving safety net patients, including the uninsured, the under-insured, undocumented immigrants, and other vulnerable populations. The ADVANCE Research Data Warehouse (RDW) maintains data on over two million patients and is the nation's most comprehensive dataset on care and health outcomes in safety net patients. The Institute is one of 11 clinical research data networks funded by the Patient-Centered Outcomes Research Institute (PCORI) participating in ADVANCE.

EDUCATION AND TRAINING

National Center for Innovation in HIV Care

The National Center for Innovation in HIV Care provides free training and technical assistance to Ryan White-funded AIDS service organizations (ASOs) and community-based organizations (CBOs) to help them navigate the changing health care landscape, improve treatment outcomes for their clients, and increase their organizational sustainability for the future. In FY 2016, the National Center presented 21 webinars to 2,200 participants at 900 unique organizations. In addition, the Center's technical assistance (TA) program provided tailored assistance to thirteen ASOs and CBOs.

National LGBT Health Education Center

The National LGBT Health Education Center provides educational programs, resources, and consultation to health care organizations with the goal of optimizing quality, cost-effective health care for lesbian, gay, bisexual, and transgender people. In FY 2016, faculty from the Education Center presented at 57 conferences, trainings, and webinars, educating 1785 participants on topics ranging from providing culturally competent care for LGBT patients to collecting sexual orientation and gender identity data in electronic health records.

LGBT Aging Project

The mission of the LGBT Aging Project is to ensure that lesbian, gay, bisexual and transgender older adults have equal access to the life-prolonging benefits, protections,

services and institutions needed to age with the dignity and respect they deserve. The LGBT Aging Project hosts educational sessions for seniors and care providers, and serves as a consulting organization to Ethos' LGBT elder aggregate meal sites across the greater Boston area.

HEALTH POLICY AND ADVOCACY

During FY 2016, The Institute staff and affiliated researchers and scientists participated in broad efforts to advance and disseminate LGBT- and HIV-related health policy research. They were interviewed for stories in the Boston Globe, Fox 25, WBUR, WGBH, and other media outlets. They authored opeds published in Health Affairs, The Hill, WBUR's Cognoscenti, WGBH News, HIVPlus Magazine, The Advocate, Huffington Post, and other publications.

Lisa Krinsky, Sean Cahill, PhD, and Judy Bradford, PhD served as members of the Massachusetts' LGBT Aging Commission. Krinsky and Bob Linscott of The Institute's LGBT Aging Project also testified at the Boston City Council's Committee on Human Rights and Civil Rights Hearing on the need for affordable housing for LGBT elders and recommended training for current/future housing staff and residents.

The Institute published a policy brief on the impact of anti-LGBT bills and laws on the health of LGBT people titled "The current wave of anti-LGBT legislation: Historical context and implications for LGBT health." The Institute also collaborated with the Center for American Progress on the policy briefs "State Anti-Transgender Bathroom Bills Threaten Transgender People's Health and Participation in Public Life" and "Transgender women and pre-exposure prophylaxis for HIV prevention: What we know and what we still need to know."

The Dinner Party & Men's Event

Thank you to everyone who helped make the 2016 Dinner Party and Men's Event such huge successes! Together, they raised more than \$1 million to support the life-saving services and programs at Fenway Health. Both fundraisers are Boston's biggest nights on the town for more than 2,400 LGBT people and their allies.



The Men's Event took place March 19 and the Dinner Party was held on April 9. Former White House HIV/ AIDS advisor Douglas Brooks received the Congressman Gerry E. Studds Award at The Men's Event. The Studds Award is given to honor individuals of integrity and selflessness who embody the spirit of service and provide positive leadership for the LGBT community. At the Dinner Party, Massachusetts Attorney General Maura Healey was given the Dr. Susan M. Love Award, which honors and celebrates a woman and/or organization who has made a significant contribution to women's health.

Thank you to all of our Table Captains, Event Committee and our corporate sponsors. Also to Douglas Spencer, John Koss, John Wolfarth, Booty Vortex, DJ Maryalice, Kate Clinton, Gina Yashere, Splash! and our award recipients, who made each evening an event to remember. A special thanks goes out to our event Chairs Lauren K. Matysiak, Kendra E. Moore, PhD, Carol A. Roby, Ryan Gosser, Stephen Martyak, and Raul G. Medina, whose hard work made each event possible.



2016 Men's Event Committee Members

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* Event Co-Chair

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Mara Blesoff

^{*} Event Co-Chair

Harbor to the Bay

Harbor to the Bay is a charity bike ride from Boston to Provincetown that donates 100% of money raised by riders and crew to support HIV/AIDS programs and services at four area agencies, including Fenway Health.

The Harbor to the Bay ride is made possible each year because a core group of dedicated individuals, under the leadership of Harbor to the Bay President and Director Jim Morgrage, volunteer their time and energy to make it happen. So far, Harbor to the Bay has raised over \$4 million, with every penny distributed to its beneficiaries. Few volunteer-driven fundraisers can claim such an impressive track record.

This year marked the 14th ride, with 112 riders and 54 crew members dedicating their efforts for Fenway Health. All the money they raised will ensure that Fenway can provide care and services to every HIV-positive person who comes through our doors, regardless of their ability to pay. Altogether, the 2015 Harbor to the Bay Ride raised \$283,000 for Fenway Health. We want to extend a huge thank you to all our incredible riders, crew members and donors.



Fenway Health Riders

Julianne Aiello
Amanda Annis
Clint Attebery
Roger Bacon
Mitchell Bilczewski
Jeffrey Blackwell
Richard Blank
Mara Blesoff
Jack Brent
Casey Brown
Kevin Brown
Ric Bussey

Catherine Cappelli Alper Cesmebasi

Kevin Cherry Jeff Conrad

Ross Cooper

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Lou Cueva David Dalrymple Michael Dawe

Katelyn Dolan

Erina Donnelly

Lauren Doty

Quincy Elias

Roberta Ellison-Cameron

Eamonn Fanning

Lucio Felicio

Philip Finch

Timothy Fitzgerald

Molly Forbes

Matthew Funke

Stacey Furtado

Peter Gorman

Jackie Gronau

Elizabeth Gruber

Aaron Halleck

Marcus Hamblin

Russel Hamblin

Annie Hamilton

Timothy Harwood

Michael Healy***

Colleen Higgins

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Christopher Roberts

Susan Ryan-Vollmar

Tina Rose

Dan Sammon

Robin Smith

Gregg Snyder

Melissa Savage

Abdel Sepulveda

Nicholas Hoover

Evan Soken Susan Sommer Rachel Spekman Julia Spiegelman Nathan Tavares R. Mitchell Thomas Tracey Toner Jonathan Vega Mark Vogel Jared Weinstein Parker Wellington Philip White Bryan Wilson Michael Wonson Michael Yeh Joblin Younger Richard Zabelski

*** Deceased

Erik Adams

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Jennifer Swanson

Todd Williams

Leadership Circle

The 2015-2016 Fenway Leadership Circle is a group of dedicated individuals who made annual gifts of \$1,340 or more between July 1, 2015 and June 30, 2016. Members enjoy an array of benefits and special recognition.

To learn more, visit us online at fenwayhealth.org/leadershipcircle.

Founding

\$50,000+

Edward Payson George Charitable Trust

Benefactor

\$25,000-\$49,999

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\$5,000-\$9,999Anonymous (1)

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The Young Leaders Council is an initiative of Fenway Health that aims to empower emerging LGBT leaders and allies to shape their community's future. Paving the way for generations to come, YLC members exhibit the best of the young LGBT community. Members are individuals in their 20s and 30s who've made an annual gift of \$300 or more between July 1, 2015 and June 30, 2016.



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Combining Statements of Financial Position For The Year Ended June 30, 2016

FENWAY COMMUNITY REALTY

AIDS ACTION FENWAY COMMUNITY HEALTH CENTER, INC. CORPORATION COMMITTEE COMBINING **TEMPORARILY** PERMANENTLY UNRESTRICTED TOTAL UNRESTRICTED UNRESTRICTED RESTRICTED RESTRICTED TOTAL **ASSETS Current Assets** \$18,751,615 \$345,515 \$19,097,130 \$110,657 \$2,511,372 \$21,719,159 \$2,966,572 \$2,966,572 \$1,756,250 \$4,722,822 Contract and other receivables Patient service receivables, net \$6,331,318 \$6,331,318 \$6,331,318 allowance for uncollectable accounts of approximately \$3,163,000 \$1,989,543 \$1,989,543 \$770,913 \$2,760,456 Inventory, net Prepaid expenses and deposits \$1,140,360 \$1,140,360 \$214,526 \$1,354,886 Total current assets \$31,179,408 \$345,515 \$31,524,923 \$110,657 \$5,253,061 \$36,888,641 Other Assets Investments \$4,510,596 \$644,735 \$302,385 \$5,457,716 \$5,457,716 \$3,247,892 \$3,247,892 Due (to) from (\$3,277,837) \$29,945 Assets held under split-interest \$147,400 \$147,400 \$147,400 agreement \$111.793 \$111.793 \$111.793 Financing fees, net **Total other assets** \$7,870,281 \$792,175 \$302,385 \$8,964,841 (\$3,277,837) \$29,945 \$5,716,949 Property and Equipment \$25,548,959 \$25,548,959 \$30,729,667 Land, building and improvements \$56,278,626 \$8,394,777 \$8,394,777 \$2,585,568 \$10,980,345 Furniture, fixtures and equipment \$1,750,559 Leasehold improvements \$1,514,028 \$1,514,028 \$236,531 \$35,457,764 \$35,457,764 \$30,729,667 \$2,822,099 \$69,009,530 Less - accumulated depreciation \$12,622,287 \$12,622,287 \$3,460,981 \$2,409,477 \$18,492,745 \$22,835,477 Net property and equipment \$22.835.477 \$27.268.686 \$412.622 \$50.516.785 Total assets \$61,885,166 \$1,137,690 \$302,385 \$63,325,241 \$24,101,506 \$5,695,628 \$93,122,375 LIABILITIES & NET ASSETS **Current Liabilities** \$635,000 \$650,000 Current portion of long-term debt \$15,000 \$15,000 Current portion of capital lease \$28,355 \$28,355 obligations Accounts payable, subcontractors \$7,183,188 \$7.183.188 \$56.467 \$1,269,308 \$8.508.963 payables and accrued expenses Deferred revenue \$923,966 \$923,966 \$195,824 \$1,119,790 Total current liabilities \$8,122,154 \$8,122,154 \$691,467 \$1,493,487 \$10,307,108 Long-Term Debt, net of current portion \$645,000 \$645,000 \$21,375,000 \$22,020,000 Capital Lease Obligations, net of current \$30,676 \$30,676 portion Interest Rate Swap Contract in Loss \$513,421 \$513,421 \$513,421 Position Total liabilities \$9,280,575 \$9,280,575 \$22,066,467 \$1,524,163 \$32,871,205 **Net Assets** Unrestricted: Operating \$27,582,850 \$27,582,850 \$54,190 \$3,757,289 \$31,394,329 Property and equipment \$25,021,741 \$25,021,741 \$1,980,849 \$353,591 \$27,356,181 \$52,604,591 Total unrestricted \$52,604,591 \$2.035.039 \$4,110,880 \$58,750,510 Temporarily restricted \$1,137,690 \$1,137,690 \$60,585 \$1,198,275 Permanently restricted \$302,385 \$302,385 \$302,385 Total net assets \$52,604,591 \$1,137,690 \$302,385 \$54,044,666 \$2,035,039 \$4,171,465 \$60,251,170 Total liabilities and net assets \$61,885,166 \$1,137,690 \$302,385 \$63,325,241 \$24,101,506 \$5,695,628 \$93,122,375

Combining Statements of Activities and Changes in Net Assets For The Year Ended June 30, 2016

> **FENWAY** COMMUNITY REALTY

AIDS ACTION CORPORATION COMMITTEE

| | FENWAY COMMUNITY HEALTH CENTER, INC. | | | | REALTY CORPORATION | AIDS ACTION COMMITTEE | | |
|---|--------------------------------------|---------------------------|---------------------------|--------------|-----------------------|--------------------------|--------------|--------------------|
| | UNRESTRICTED | TEMPORARILY RESTRICTED | PERMANENTLY RESTRICTED | TOTAL | UNRESTRICTED | UNRESTRICTED | ELIMINATIONS | COMBINING TOTAL |
| Operating Revenue & Support | | | | | | | | |
| Net patient service revenue | \$67,679,580 | - | - | \$67,679,580 | - | - | - | \$67,679,580 |
| Contracts and grants | \$14,015,574 | - | - | \$14,015,574 | - | \$8,542,707 | - | \$22,558,281 |
| Retail store sales | - | - | - | - | - | \$3,085,964 | - | \$3,085,964 |
| Contributions | \$1,573,262 | \$250,000 | - | \$1,823,262 | - | \$712,668 | - | \$2,535,930 |
| Special events, net of direct costs of approximately \$395,000 | \$408,516 | - | - | \$408,516 | - | \$1,697,817 | - | \$2,106,333 |
| Investments and other income | \$1,300,382 | - | - | \$1,300,382 | - | \$137,040 | - | \$1,437,422 |
| Rental income | - | - | - | - | \$697,431 | \$0 | (\$697,431) | - |
| Net assets released from pur- pose restrictions | \$329,007 | (\$329,007) | - | - | - | - | - | - |
| Total operating revenue and support | \$85,306,321 | (\$79,007) | - | \$85,227,314 | \$697,431 | \$14,176,196 | (\$697,431) | \$99,403,510 |
| Operating Expenses | | | | | | | | |
| Program Services | | | | | | | | |
| Medical Serivces | \$20,879,569 | - | - | \$20,879,569 | - | - | (\$312,907) | \$20,566,662 |
| Pharmacy | \$30,342,687 | - | - | \$30,342,687 | - | - | (\$42,011) | \$30,300,676 |
| Research | \$8,666,738 | - | - | \$8,666,738 | - | - | (\$133,393) | \$8,533,345 |
| Behavorial Health | \$6,193,024 | - | - | \$6,193,024 | - | - | (\$103,820) | \$6,089,204 |
| Patient Support | \$2,947,389 | - | - | \$2,947,389 | - | - | (\$8,875) | \$2,938,514 |
| AIDS Action Committee | - | - | - | - | - | \$8,824,019 | - | \$8,824,019 |
| Total program services | \$69,029,407 | - | - | \$69,029,407 | - | \$8,824,019 | (601,006) | \$77,252,420 |
| Supporting Services | | | | | | | | |
| General and Administrative | \$8,166,873 | - | - | \$8,166,873 | - | \$975,989 | (\$65,705) | \$9,077,157 |
| Facilities | \$752,257 | - | - | \$752,257 | \$1,179,024 | - | (\$19,310) | \$1,911,971 |
| Public Relations | \$1,097,917 | - | - | \$1,097,917 | - | - | (\$2,631) | \$1,095,286 |
| Fundraising | \$1,375,605 | - | - | \$1,375,605 | - | \$333,904 | (\$8,779) | \$1,700,730 |
| Retail | - | - | - | - | - | \$2,665,439 | - | \$2,665,439 |
| Special Events | - | - | - | - | - | \$1,108,933 | - | \$1,108,933 |
| Total supporting services | \$11,392,652 | - | - | \$11,392,652 | \$1,179,024 | \$5,084,265 | (\$96,425) | \$17,559,516 |
| Total operating expenses | \$80,422,059 | - | - | \$80,422,059 | \$1,179,024 | \$13,908,284 | (\$697,431) | \$94,811,936 |
| Changes in net assets from operations | \$4,884,262 | (\$79,007) | - | \$4,805,255 | (\$481,593) | \$267,912 | - | \$4,591,574 |
| Non-Operating Revenue (Expenses) | | | | | | | | |
| Non-operating investment income | \$104,325 | - | - | \$104,325 | - | - | - | \$104,325 |
| Net gains on investments | \$33,802 | \$25,706 | - | \$59,508 | - | - | - | \$59,508 |
| Unrealized gain (loss) on carry- ing value of interest rate swap contract | (\$20,712) | - | - | (\$20,712) | - | - | - | (\$20,712) |
| Net loss on disposal of property and equipment | (\$13,386) | - | - | (\$13,386) | - | - | - | (\$13,386) |
| Total other revenue (expenses) | \$104,029 | \$25,706 | - | \$129,735 | - | - | - | \$129,735 |
| Change in net assets | \$4,988,291 | (53,301) | - | \$4,934,990 | (\$481,593) | \$267,912 | - | \$4,721,309 |
| Net Assets | | | | | | | | |
| Beginning of year | \$47,616,300 | \$1,190,991 | \$302,385 | \$49,109,676 | \$2,516,632 | \$3,903,553 | - | \$55,529,861 |
| End of year | \$52,604,591 | \$1,137,690 | \$302,385 | \$54,044,666 | \$2,035,039 | \$4,171,465 | - | \$60,251,170 |

FENWAY III HEALTH

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